



## Sonata Software - Consolidated Q1 FY16 Revenues at ₹479 Crores and PAT at ₹38 Crores, 19% growth YoY.

Mumbai, August 5, 2015

Sonata Software, a global IT services and technology solutions company, today reported its unaudited financial results for its 1<sup>st</sup> quarter ended June 30, 2015.

Description	in ₹ Crores				
	For the Quarter ended				YoY
	30/Jun/15	31/Mar/15	QoQ	30/Jun/14	
<b>Revenues</b>					
International IT Services	165.58	162.21	2%	139.61	19%
Domestic- Products & Services	319.10	234.29	36%	283.59	13%
Consolidated	479.16	392.65	22%	417.18	15%
<b>EBITDA</b>					
International IT Services	42.28	39.21	8%	35.49	19%
Domestic- Products & Services	14.39 *	11.60	24%	8.83 *	63%
Consolidated	55.73 *	50.33	11%	44.12 *	26%
<b>PAT</b>					
International IT Services	29.83	27.77	7%	26.35	13%
Domestic- Products & Services	8.37	7.06	19%	5.70	47%
Consolidated	38.20	34.83	10%	32.05	19%

\* Includes "exceptional Item" Interest income received on Income-Tax refund of ₹2.72 crores in Q1 of FY2015-16 and ₹1.64 crores in Q1 of FY2014-15.

Speaking on the results Mr. Srikar Reddy, Managing Director & CEO of the Company said "our sustained commitment in new digital transformation technologies and focus on improving business performance of our customers continue to help us in differentiating ourselves in our key verticals. We will continue to invest significantly in platforms as we become an ip led services company".

### Performance Highlights for the quarter:

- **Consolidated:**
  - Revenues at ₹479 Crores : growth of 22% QoQ and 15% YoY;
  - EBIDTA at ₹56 Crores : growth of 11% QoQ and 26% YoY;



- PAT at ₹38 Crores : growth of 10% QoQ and 19% YoY;
- Cash and equivalents of approximately ₹220 Crores.

- **International IT Services:**

- Revenues at ₹166 crores : growth of 2% QoQ and 19% YoY;
- EBIDTA at ₹42 Crores : growth of 8% QoQ and 19% YoY;
- PAT at ₹30 Crores : growth of 7% QoQ and 13% YoY;
- Addition of 2 new customers.

- **Domestic Products & Services :**

- Revenues at ₹319 crores : growth of 36% QoQ and 13% YoY;
- EBIDTA at ₹14 Crores : growth of 24% QoQ and 63% YoY;
- PAT at ₹8 Crores : growth of 19% QoQ and 47% YoY;

### **About Sonata Software**

Sonata Software is a global IT services firm focused on catalysing transformational IT initiatives of its clients through deep domain knowledge, technology expertise and customer commitment. The company delivers innovative new solutions for Travel, Retail & Consumer Goods and Software Product Companies by integrating technologies such as Omni-channel commerce, Mobility, Analytics, Cloud and ERP, to drive enhanced customer engagement, operations efficiency and return on IT investments. A trusted long-term service provider to Fortune 500 companies across both the software product development and enterprise business segments, Sonata seeks to add differentiated value to leadership who want to make an impact on their businesses, with IT.

### **For further information, please contact:**

Anuj Kumar Saxena  
Sonata Software Limited  
CIN- L72200MH1994PLC082110  
A.P.S. Trust Building,  
Bull Temple Road, N.R. Colony  
Bangalore 560019, India  
Tel: +91 80 67781999  
[anujkumar.s@sonata-software.com](mailto:anujkumar.s@sonata-software.com)