



Sonata Software - Consolidated FY 18-19 PAT at ₹ 249.3 Crores; 29% YoY growth, Board has recommended final dividend of 800% giving total dividend for year at 1,275% at its meeting held today.

Mumbai, May 30, 2019

Sonata Software, a global IT services and technology solutions company, today reported its audited financial results for its 4th quarter and year ended 31st March 2019.

Description	in ₹ Crores							
	For the Quarter ended					For the Year ended		
	31-Mar-19	31-Dec-18	QoQ	31-Mar-18	YoY	31-Mar-19	31-Mar-18	YoY
Revenues								
International IT Services	304.1	284.0	7%	241.8	26%	1,120.5	928.5	21%
Domestic- Products & Services	536.6	563.2	-5%	388.7	38%	1,862.8	1,546.8	20%
Consolidated	835.5	844.0	-1%	625.8	34%	2,960.9	2,453.9	21%
EBITDA								
International IT Services	75.8	76.0	-	59.8	27%	292.0	219.1	33%
Domestic- Products & Services	21.2	19.5	9%	15.8	35%	75.1	60.4	24%
Consolidated	96.8	95.1	2%	75.4	28%	365.6	277.6	32%
PAT								
International IT Services	52.5	52.1	1%	45.1	16%	203.0	156.7	30%
Domestic- Products & Services	12.9	12.0	7%	9.7	33%	46.3	35.8	30%
Consolidated	65.4	64.1	2%	54.8	19%	249.3	192.5	29%

Speaking on the results Mr. Srikar Reddy, Managing Director & CEO of the Company said:

“We have been able to post a robust YoY 21% topline and 29% PAT growth as we remain focused on our long-term goal to be digital transformation partners of choice for our customers while we deliver world-class services through our unique Platformation™ methodology. In line with our above strategy and ensuring we monetise the strong growth in the Microsoft technology-led digital transformation opportunity, we made significant investments inorganically by the acquisition of Scalable Data Systems in Australia and Sopris Systems in US. We also made a strategic investments in real time retail data platform Retail 10X that will enhance our retail and consumer goods platform story.

We continued to make significant investments in new technologies like RPA, AI, ML, and Platform Engineering for the Cloud, that are aligned to our Platformation™ concept of digital transformation, besides making investments in new talent globally, both organically and inorganically.

Over all we believe it has been a satisfying year qualitatively and quantitatively and has created a much stronger platform for growth.



Performance Highlights for the quarter:

- **Consolidated:**

- Revenues at ₹ 835.5 Crores;
- EBITDA at ₹ 96.8 Crores : growth of 2% QoQ;
- PAT at ₹ 65.4 Crores : growth of 2% QoQ;
- Cash and equivalents of approximately ₹ 321 Crores (net of borrowings).

- **International IT Services:**

- Revenues at ₹ 304.1 crores;
- EBITDA at ₹ 75.8 Crores ;
- PAT at ₹ 52.5 Crores;
- Addition of 3 new customers.

- **Domestic Products & Services :**

- Revenues at ₹ 536.6 crores;
- EBITDA at ₹ 21.2 Crores : growth of 9% QoQ;
- PAT at ₹ 12.9 Crores : growth of 7% QoQ;

About Sonata Software

Sonata Software is a global IT solutions firm focused on catalysing business transformation initiatives of its clients through deep domain knowledge, technology expertise and customer commitment. The company delivers strategic technology solutions for Travel, Retail & Distribution and Software Product companies to drive enhanced customer engagement, operations efficiency and return on IT investments. Sonata brings its own proprietary platforms, products and services in digital technology areas such as Omni-channel commerce, Mobility, Analytics, Cloud and ERP to enable speed and reliability of IT led innovation. A trusted long-term service provider to Fortune 500 companies across both the software product development and enterprise business segments, Sonata seeks to add differentiated value to leadership to those who want to make an impact on their businesses, with IT.

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