

Press Releases

ASG Forms Distribution Partnership with India's Sonata Information Technology Limited

Key ASG Products Now Available to Sonata Clients throughout India

NAPLES, Fla., USA and BANGALORE, India/Thursday, March 11, 2004**Business Wire** —

ASG, an enterprise software and professional services provider to Global 5000 companies, has entered into a strategic distribution partnership with India's Sonata Information Technology Limited (SITL), a software distributor and services provider that is a wholly owned subsidiary of Sonata Software Ltd. Under the terms of the non-exclusive agreement, effective immediately, Sonata will provide its clients nationwide with access to key ASG solutions, including ASG-Entact ID™, ASG-Sentry™, ASG-WebDocumentz™ and the ASG-Silk™ suite of products.

Following a recent distribution partnership signaling ASG's entrance into the Chinese market, ASG extends its reach into India's enterprise IT software space through this partnership and will benefit greatly from SITL's extensive experience, strong field sales representation, unique distribution model and long-standing position as a leading IT software vendor and service provider. The companies plan to make additional ASG products available to Sonata's clients throughout all regions of India in the near future.

"We are excited about SITL's proven track record of providing leading enterprise IT solutions in the Indian market and its large regional presence in all major Indian states and cities," said Arthur L. Allen, ASG president and CEO. "SITL's expertise and extensive network of regional offices and resellers make it an ideal partner to represent ASG's solutions in India."

Sujit Mohanty, Director SITL's, said, "Sonata's distribution partnership with ASG gives our clients access to several integral products from ASG's comprehensive portfolio of end-to-end enterprise IT solutions. In particular, we can now satisfy our client's IT requirements in mission-critical areas such as Network Management, applications testing, enterprise identity management and Web-based document and knowledge management."

Among the products immediately available to SITL's extensive clientele, ASG-Entact ID is a cross-platform identity management solution for large and mid-sized enterprise information systems. ASG-Sentry is a suite of tools engineered to monitor, manage, and enhance enterprise systems and networks. ASG-WebDocumentz is a comprehensive, Web-based enterprise knowledge management system that can be seamlessly integrated with an enterprise's intranet, extranet, and Internet sites. Offering a comprehensive solution for enterprise applications testing, the ASG-Silk suite of products includes ASG-SilkPerformer V™ for enterprise-class load testing, ASG-SilkPlan Pro™ for test management in process-driven organizations, ASG-SilkRadar™ for defect management in the development organization, ASG-SilkTest™ and ASG-SilkTest International™ for automated functional and regression testing, and ASG-SilkVision™ for monitoring enterprise application health. These products will maintain ASG branding while distributed by SITL.

About ASG

ASG's business is to partner with clients to improve productivity and significantly enhance performance through the intelligent use of technology. Founded in 1986, ASG is a privately held global enterprise software and professional services firm that provides a full range of software solutions in the Security Management, Applications Management, Operations Management, Information Management, Performance Management, and Infrastructure Management arenas — including business re-engineering, systems integration, and systems development. ASG has approximately 900 employees, \$169 million in annual revenues, 7,000 customer sites, and 18,000 software licenses worldwide. ASG is headquartered in Naples, Florida, USA, with more than 45 offices serving the Americas, Europe, Middle East, Africa, and Asia/Pacific. *Inc.* magazine recognized ASG as one of the fastest growing companies in the United States, with a three-year growth rate of 394 percent. For more information, visit ASG at www.asg.com.

About Sonata Information Technology Limited

Sonata Information Technology Limited (SITL) is a wholly owned subsidiary of Sonata Software Limited (SSL). SITL is headquartered in Bangalore, India, and has six regional offices and a wide network of more than 2400 resellers across the country. Though the subsidiary was formed in 2000, its business portfolio was maintained previously under SSL since 1986. SITL represents leading software companies such as Microsoft, IBM, Oracle, and Business Objects. The company's business portfolio includes Product Marketing and IT Consulting.