

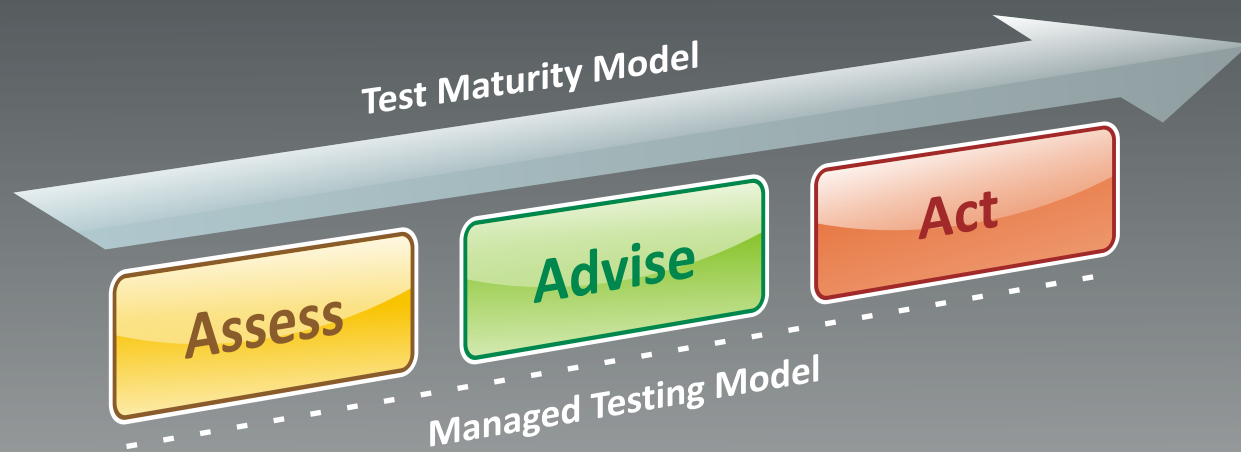
SonnetQCheck-Test Consulting Services

from Sonata Software

Many organizations face the challenge of lack of clear visibility and control over their quality and testing processes. Most IT heads acknowledge that testing in silos results in (1) lack of single ownership and accountability for quality (2) dealing with multiple vendors and (3) lack of common processes. This further impedes the organization's ability to avoid application failures and optimize overall cost of quality.

Additionally, organizations face certain unique challenges like size and complexity of IT systems due to integration of business applications and multi-tiered architectures. Further, the impact of application down time and the cost of fixing the defects leaked into production are significantly high.

It is here that SonnetQCheck- Sonata's Test consulting offering- can add value. In the current environment of IT optimization, SonnetQCheck acts as a catalyst to optimize IT costs, mitigate testing challenges, improve overall testing process efficiency and reduce the overall cost of quality.

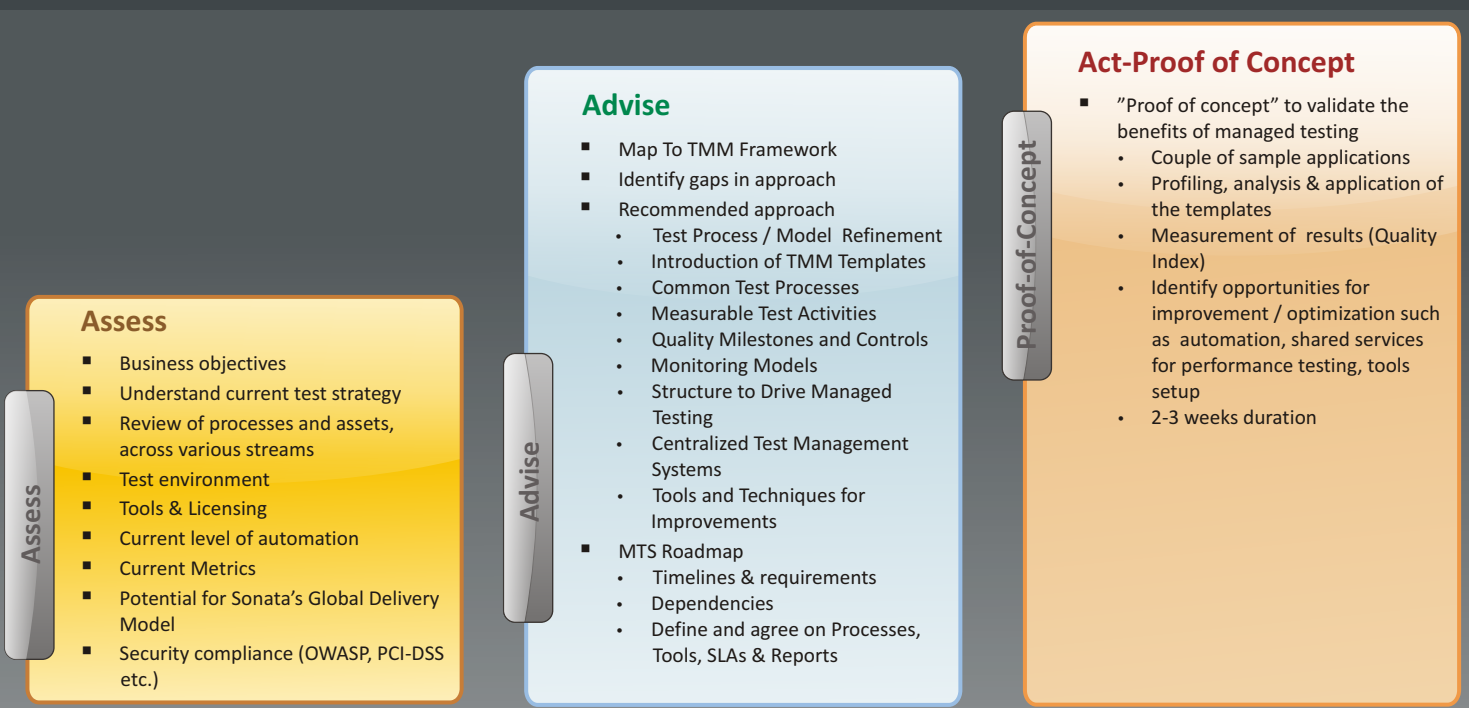


SonnetQCheck – a fixed price and fixed scope consulting offering – is built upon Sonata's A₃ (Assess-> Advise-> Act) methodology that leverages the Test Maturity Model, and delivers to the client a roadmap & approach to deploy Sonata's proven Managed Testing Model, with a clear visibility of the potential benefits upfront.

During the "Assessment" stage, Sonata's team will do a comprehensive study and review of the organization's existing environment, processes, tools & licenses deployed and will explore potential for Sonata's Global Delivery Model.

In the "Advise" stage, the focus will be on mapping the existing approach to the TMM Model, identification of gaps, recommendations on enhancing the approach based on refining the processes, establishing centralized test management systems and providing tools and techniques for improving the overall setup.

As part of the final "Act" stage, Sonata will deliver sample POCs to validate the benefits of Managed Testing, measure results and focus on delivering early ROI for the engagement.



At the end of this consulting engagement, Sonata will deliver a complete assessment report based on TMM with measured quality index, managed testing strategy, ROI matrix and a customized implementation approach to achieve efficiencies in cost and quality. In addition, the approach will enable faster testing cycles and better visibility and control.

Our Managed Testing Services customers have experienced upto 30% reduction in the cost of quality within the first year and 10% Y-O-Y improvements thereafter.

Testing Practice @ Sonata

SonnetQcheck – Test consulting services are a key component of Sonata's Managed Testing Services model. Sonata's Managed Testing Services act as a centralized and independent verification and validation arm for all application streams, providing end-to-end testing services -- right from Test Strategy to Test Planning, Test Execution, Reporting and Optimization. This translates to a complete ownership for delivering and ensuring the completeness, availability and change management of its customers' business application landscape, managed by SLAs.

Sonata brings in deep domain knowledge to its client engagements through the experience of having worked with industry leaders in multiple domains such as Telecom, Travel, Insurance and Manufacturing. Based on mature processes, metrics-based approach and Global Delivery Capability, Sonata helps enterprises reduce operational costs to run "Business as Usual" systems. Its innovative delivery model helps enterprises identify the synergies across application streams, enabling effective resource-sharing and re-usability of test artifacts, while ensuring visibility of the end-to-end process flow spanning multiple applications.

Sonata's Value Additions

Sonata's proprietary best practices, solution accelerators and reusable assets help organizations jump start their testing initiatives and trim the overall testing efforts leading to reduced costs and superior application quality.

Sonata's Solution Accelerators

- OPT- Innovative Shared Services Model for Optimized Performance Testing
- SonnetTEST - Proprietary Test Automation Framework
- SAP Test Automation Accelerator
- Oracle Test Automation Accelerator

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