



SONATA SOFTWARE LIMITED
Registered Office: 208, T.V. Industrial Estate, S.K. Ahire Marg,
Worli, Mumbai - 400 030.
Corporate Office: 1/4, A.P.S Trust Building, Bull Temple Road,
N.R. Colony, Bangalore - 560 019.



HIGHLIGHTS FOR THE QUARTER ENDED 30TH JUNE, 2011

- Sonata (Consolidated) Net Profit at ₹ 8.84 crores
- Sonata (Consolidated) Revenue at ₹ 334 crores
- EPS annualised (Consolidated) at ₹ 3.36

CONSOLIDATED AUDITED RESULTS FOR THE QUARTER ENDED 30TH JUNE, 2011

Figures in ₹ Lakhs (Except per share data)

Particulars	Standalone			Consolidated		
	Quarter ended		Year ended	Quarter ended		Year ended
	30.06.2011	30.06.2010	31.03.2011	30.06.2011	30.06.2010	31.03.2011
1 Sales and Services	6113.01	6185.03	25022.82	33399.69	33214.91	139319.65
2 Other Operating Income	129.87	110.54	305.70	477.50	61.60	1186.71
3 Total Operating Income	6242.88	6295.57	25328.52	33877.19	33276.51	140506.36
4 Expenditure						
a) (Increase) / Decrease in stocks				66.34	245.78	454.32
b) Purchase of traded items				11150.57	11608.64	52861.31
c) Staff Costs	3975.11	3643.57	15205.83	11228.80	10053.79	41900.24
d) Depreciation	271.67	209.87	958.37	1051.66	965.02	3869.09
e) Other operating expenses	701.22	834.63	3003.71	8691.85	7695.83	30169.64
Total Expenditure	4948.00	4688.07	19167.92	32189.22	30569.07	129254.60
5 Profit from operations before other Income and Interest	1294.88	1607.50	6160.61	1687.97	2707.44	11251.77
6 Other Income	192.95	0.07	268.01	74.62	92.66	588.49
7 Profit before Interest	1487.82	1607.57	6428.62	1762.59	2800.10	11840.26
8 Interest	-	-	-	181.96	167.64	568.72
9 Profit after Interest but before tax	1487.82	1607.57	6428.62	1580.63	2632.47	11271.54
10 Tax expense / provision including FBT	298.05	121.30	242.40	1016.16	535.52	1671.58
11 Net Profit after Tax	1189.77	1486.26	6186.22	564.47	2096.94	9599.96
12 Share in earning of Affiliates				-	-	40.40
13 Minority Interest				319.99	(273.62)	(1079.39)
14 Net Profit				884.46	1823.32	8560.96
15 Paid-up Equity Share Capital (Face Value ₹ 1/-)	1051.59	1051.59	1051.59	1051.59	1051.59	1051.59
16 Reserves & Surplus	31474.89	28950.01	30339.01	40502.09	36551.89	39671.54
17 Earning Per Share (Face value ₹ 1/- each)						
- Basic & Diluted	1.13	1.41	5.88	0.84	1.73	8.14
18 Public Shareholding						
No. of shares (Face value ₹ 1/- each)	59687576	57411456	59687576	59687576	57411456	59687576
% of holding (to total shareholding)	56.76	54.59	56.76	56.76	54.59	56.76
19 Promoters & Promoter group shareholding						
(a) Pledged / Encumbered						
- Number of shares	13375000	13500000	13375000	13375000	13500000	13375000
- % of shares (to total holding of Promoter group)	29.41	28.27	29.41	29.41	28.27	29.41
- % of shares (to total share capital of the Company)	12.72	12.84	12.72	12.72	12.84	12.72
(b) Non-encumbered						
- Number of shares	32096730	34247850	32096730	32096730	34247850	32096730
- % of shares (to total holding of Promoter group)	70.59	71.73	70.59	70.59	71.73	70.59
- % of shares (to total share capital of the Company)	30.52	32.57	30.52	30.52	32.57	30.52
20 EBITD %	27.34	28.87	28.84	8.29	11.28	11.13
21 PAT %	18.49	23.61	24.17	2.61	5.46	6.07
22 ROCE % (Annualised)	14.89	20.08	20.41	9.38	19.55	21.95
23 RONW % (Annualised)	14.89	20.08	20.41	8.60	19.71	22.20

Note : Consolidated financial results include financial results of following entities : Sonata Software Ltd, India (Holding Company) and its subsidiary companies viz., Sonata Software North America Inc, USA; Sonata Europe Ltd, UK; Sonata Software GmbH, Germany; TUI InfoTec GmbH, Germany; Sonata Software FZ LLC, Dubai; Sonata Software (Qatar) LLC, Qatar and Sonata Information Technology Ltd, India

Notes:

- These audited results for the quarter ended 30th June, 2011, have been taken on record by the Board at its Meeting held on 14th July, 2011.
- The Audit Report of the Company for the period bears no qualification.
- Details of Operating expenses exceeding 10% of total expenditure :

Particulars	Quarter ended		Year ended
	30.06.2011	30.06.2010	31.03.2011
Subsistence / Living Cost	451.08	530.94	1936.89

- These Accounts have been prepared in accordance with the mandatory applicable Accounting Standards issued by the Institute of Chartered Accountants of India (ICAI).

- The consolidated segmentwise revenue and results for the quarter ended 30th June, 2011 as required under Clause 41 of the Listing Agreement are as follows:

Figures in ₹ Lakhs

Particulars	Quarter ended			Particulars	Quarter ended		
	30.06.2011	30.06.2010	31.03.2011		30.06.2011	30.06.2010	31.03.2011
1. Segment Revenue				Less: Other unallocable expenditure, Net of Unallocable Income			
a. Domestic (Sales & Services)	12636.35	13496.31	59792.42	a. Domestic (Sales & Services)	-	-	-
b. International (Software Service Exports)	20763.34	19718.60	79527.23	b. International (Software Service Exports)	-	-	-
Total	33399.69	33214.91	139319.65	Total			
Less : Inter segment revenue							
Net sales / income from operations	33399.69	33214.91	139319.65	3. Profit Before Tax			
2. Segment Results				a. Domestic (Sales & Services)	(71.92)	476.65	1577.90
Profit(+) / loss(-) before tax & Interest				b. International (Software Service Exports)	1652.54	2155.82	9693.64
a. Domestic (Sales & Services)	5.63	544.34	1756.51	Total Profit Before Tax	1580.62	2632.47	11271.54
b. International (Software Service Exports)	1756.95	2255.76	10083.74	4. Capital Employed			
Total	1762.59	2800.10	11840.26	(Segment assets - Segment liabilities)			
Less: Interest				a. Domestic (Sales & Services)	9905.55	7841.99	9477.07
a. Domestic (Sales & Services)	77.55	67.70	178.62	b. International (Software Service Exports)	37217.53	34236.61	34322.53
b. International (Software Service Exports)	104.41	99.94	390.10	Total	47123.08	42078.59	43799.61
Total	181.96	167.64	568.72				

FOR AND ON BEHALF OF THE BOARD OF DIRECTORS

Place: Bengaluru
Date : 14th July, 2011

B RAMASWAMY
VICE CHAIRMAN & MANAGING DIRECTOR

As per Accounting Standard 25 of the ICAI, the accounts are presented in condensed form. These are available at the website www.sonata-software.com