

Annual General Meeting

Reimagining Growth with AI

31st Jul'26

www.sonata-software.com

WE ARE A
**MODERNIZATION
ENGINEERING
COMPANY**





THANK YOU!

To our shareholders, global Sonatians,
partners, and our clients for enabling
our journey towards building an

AI-FIRST

**MODERNIZATION
ENGINEERING
COMPANY**

Sonata At A Glance

We are a Modernization and a Digital Engineering company powered by our unique **PLATFORMATION™** framework.

40 Years

Engineering Excellence

6200+

AI Engineers across US, UK, EU, APAC & ANZ

Public Listed

(SONATSOFTW)

15+

Nationalities

\$1.2B+

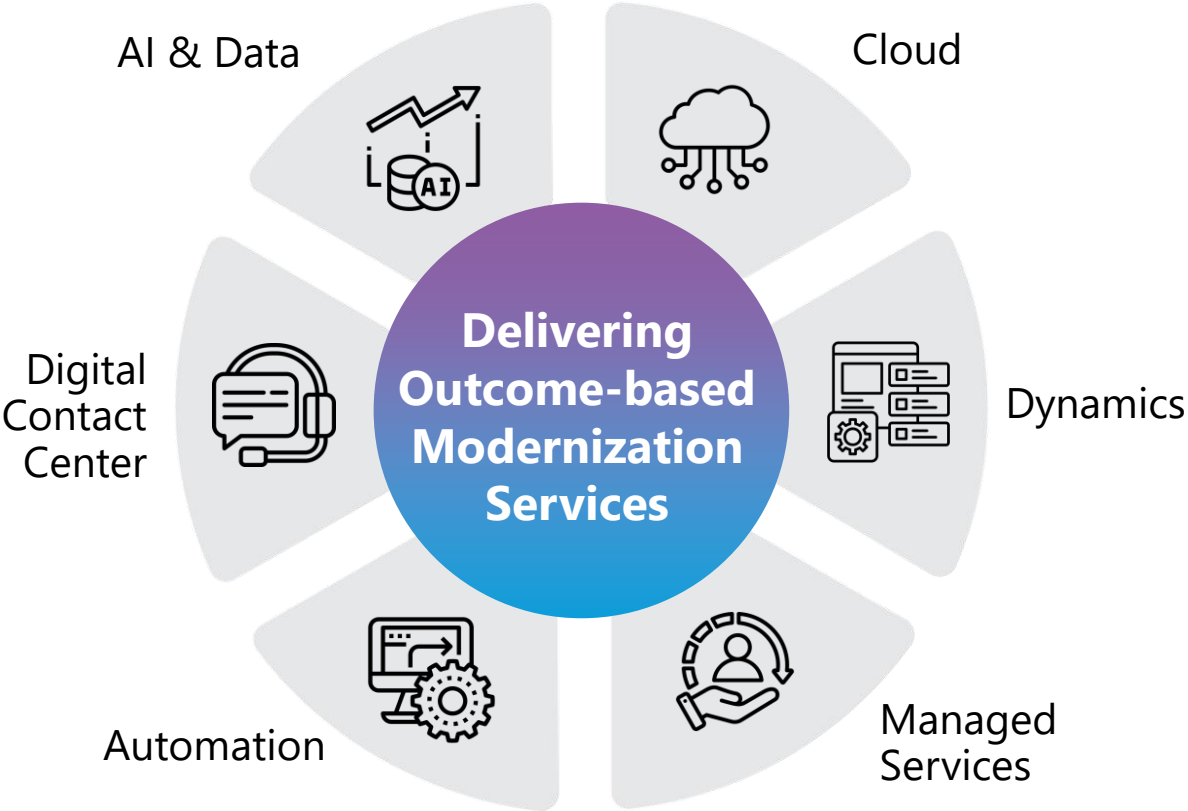
Revenue

7+ Languages

English, Japanese, Spanish, Portuguese, Quebec French, French, German

15.5%

10 years CAGR

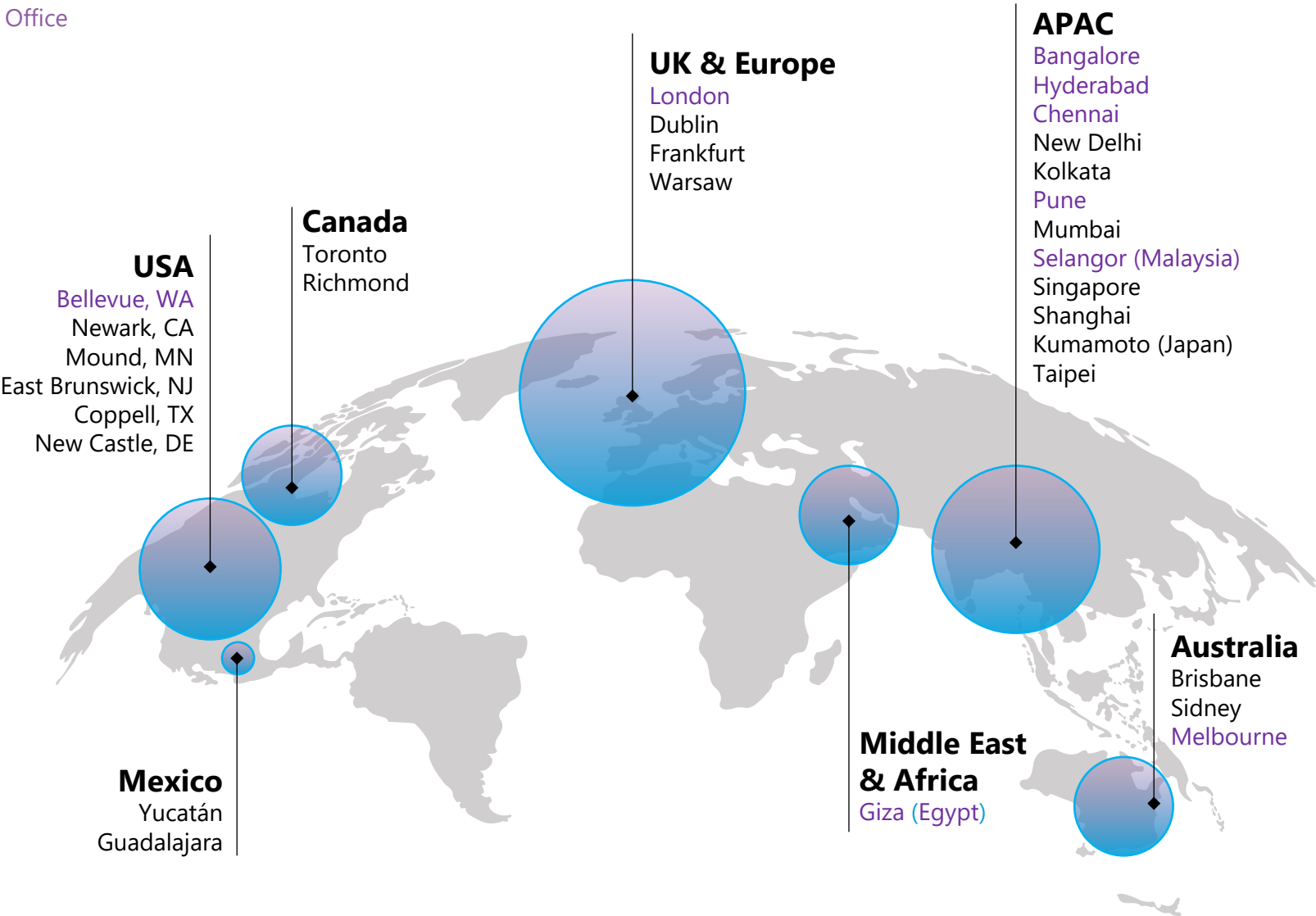


Digital transformation using **Platformation™**

Serving Our Global Clients with Right Talent Mix

(Global & Local Talent)

- Global Delivery Center & Sales Office
- Sales Office



What's Working Well for Us...

AI & Modernization

AI OB FY'26

\$50 M

AI led Pipeline

\$340 M

Cloud & Data pipeline

51%

Large Deals Momentum

8 Large deals

won during FY'26

01

Deep Client relationships

02

Scalable new logos

03

Early wins on AI

04

AI led IPs

AI Pivot

AI Native Value Driven Modernization



**AI-first
offering**



**People
capability**



Partnership



Delivery/IP

Alliances with Globally Renowned Innovation & Knowledge Ecosystem

Wharton

AI & Analytics Initiative

The collaboration aims to foster innovation and research in the emerging field of agentic AI, which will bring together academic and industry perspectives on enterprise-grade AI orchestration.

IISc

Foundation of Science Innovation and Development

The collaboration focuses on advancing AI-driven scientific research, promoting educational outreach, upgrading infrastructure, and incubating AI startups.

Key CSR Projects



Arvind Eye Hospital (D&I Healthcare)

Vikas: Development of Android-based Assistive Technology application software to support children with cerebral visual impairment (CVI).



Sarthak Education Trust (Diversity and Inclusion)

Project: Development of CartSarathi, a user-friendly e-commerce platform designed to support Persons with Disabilities (PwDs).



Akshaya Patra (D&I Edu.)

Project: Environmental projects for the mid day meal project



FVTRS (D&I Digital Skilling)

Project: Website Development & Digital process Automation for skilling and learning
Project: Digital skill training & placement support for underprivileged youth



Industree Foundation (D&I Digital Skilling)

Project: Development of the Industree LMS 2 portal for skilling and learning.



Computer Shiksha (D&I Digital skilling)

Project: : Digital Skill Training . This program creates computer literacy awareness to underprivileged students.



CENTUM (D&I Digital skilling)

Project: Digital skilling to underprivileged students from rural and semi-urban area



IISc (D&I Digital skilling)

Project: To promote Scientific Research in Software Engineering & Responsible A.I, Education Outreach programs. To support the development of research and education infrastructure and start up's in AI



Unnati Foundation (D&I Digital skilling)

Project: Development of an online portal for Unnati operational efficiency. Unnati Foundation provides skill development, with a significant emphasis on employability skills, including digital literacy.



AHCT (D&I Edu.)

Project: Project Puthri, Digital skilling to underprivileged girls students.



Agastya International Foundation (Education)

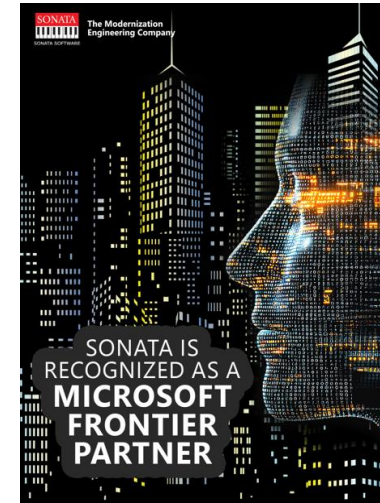
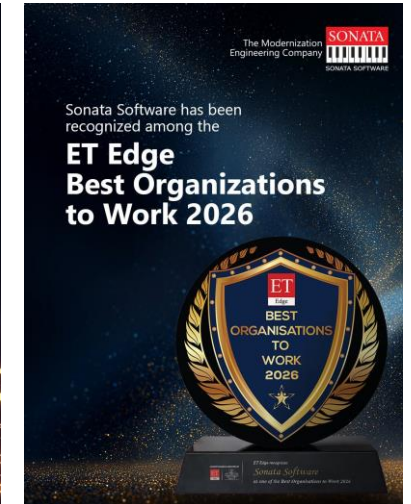
Project: Development of Hello Agastya app which enhances student engagement with teachers.



SayTrees (Tree Plantation) (Environment)

Project: To Develop a "Farm Twin Simulation," a mobile-friendly agroforestry simulation platform tailored to farmers.

Key Industry Recognitions



Our people – Strength of Sonata

Innovation



Diversity & Inclusion

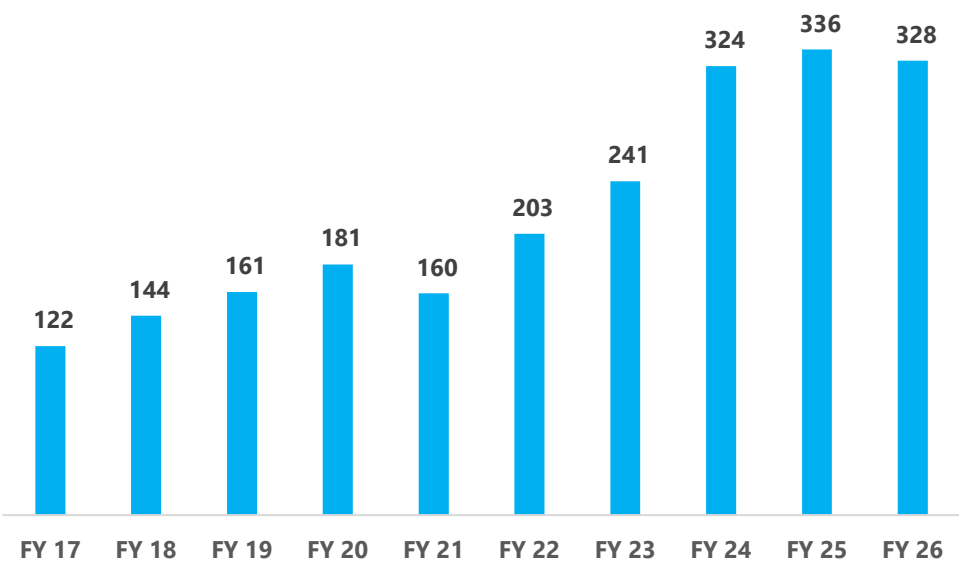


Wellness



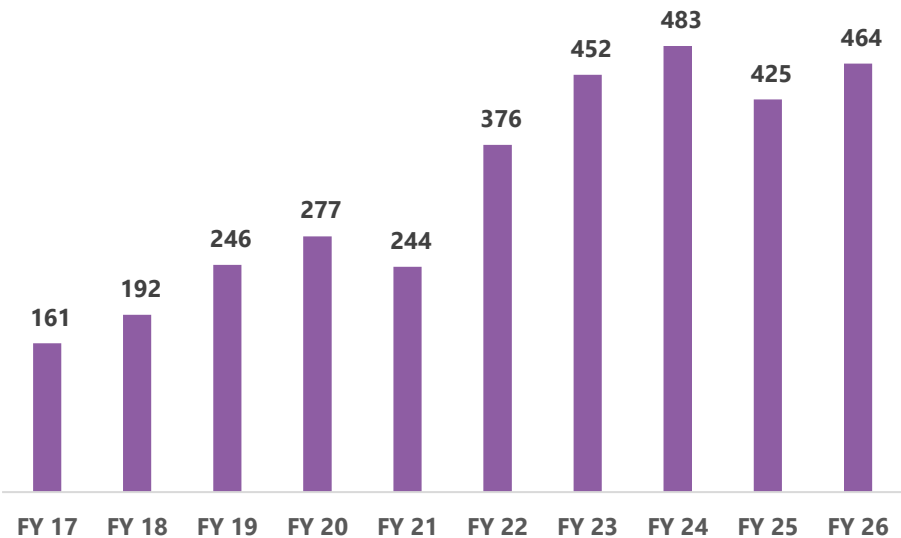
Consistent Growth over last 10 years

Intl Rev (USD M)



CAGR : 11.7%

PAT (INR Cr)



CAGR : 11.3%

Shareholders Return – FY 26

1

Top quartile growth
performance

EPS:
₹16.74 / Share

2

Superlative returns for
Shareholders

ROCE:
28.10%

3

Dividend

FY26 Dividend:
Final ₹4.15 / share

Annual General Meeting

SITL India Business – Revenue & related Numbers

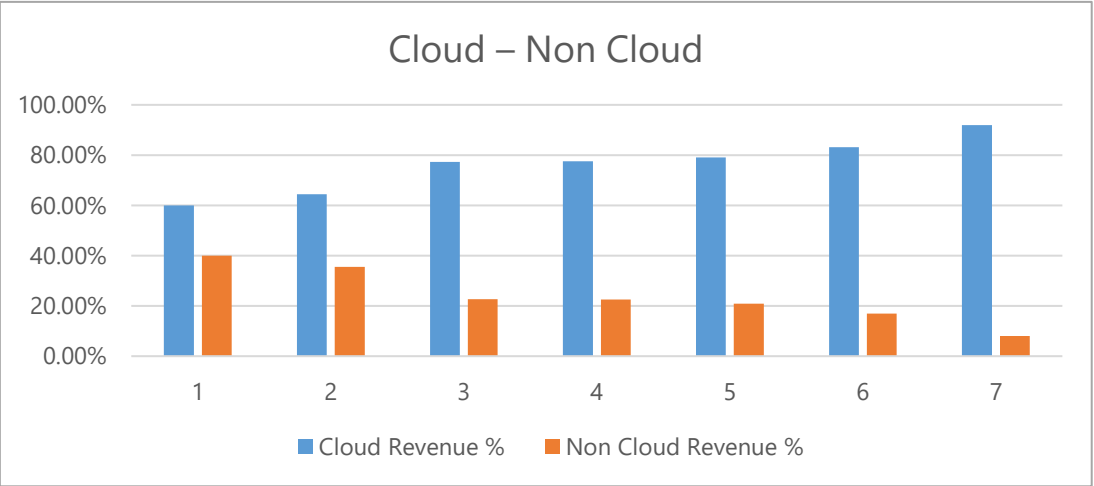
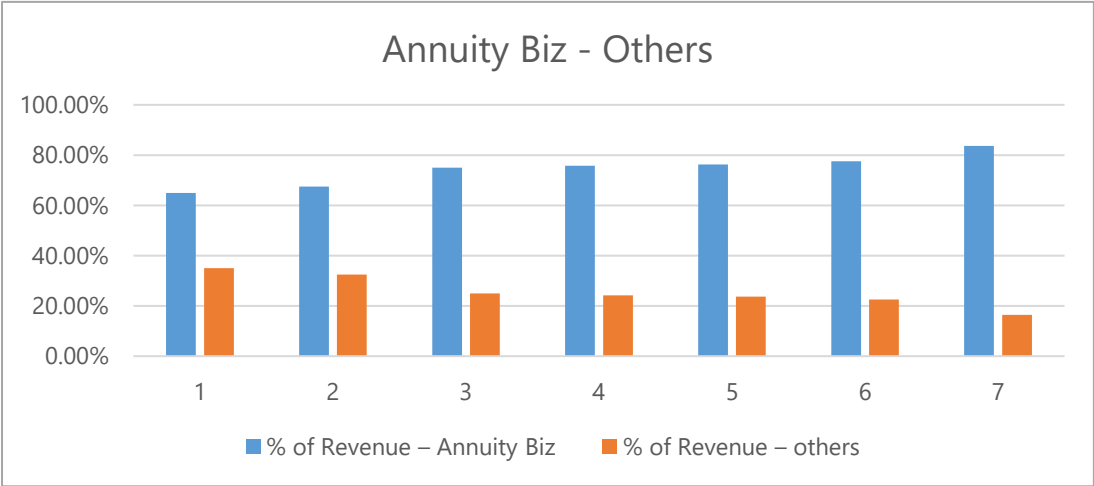
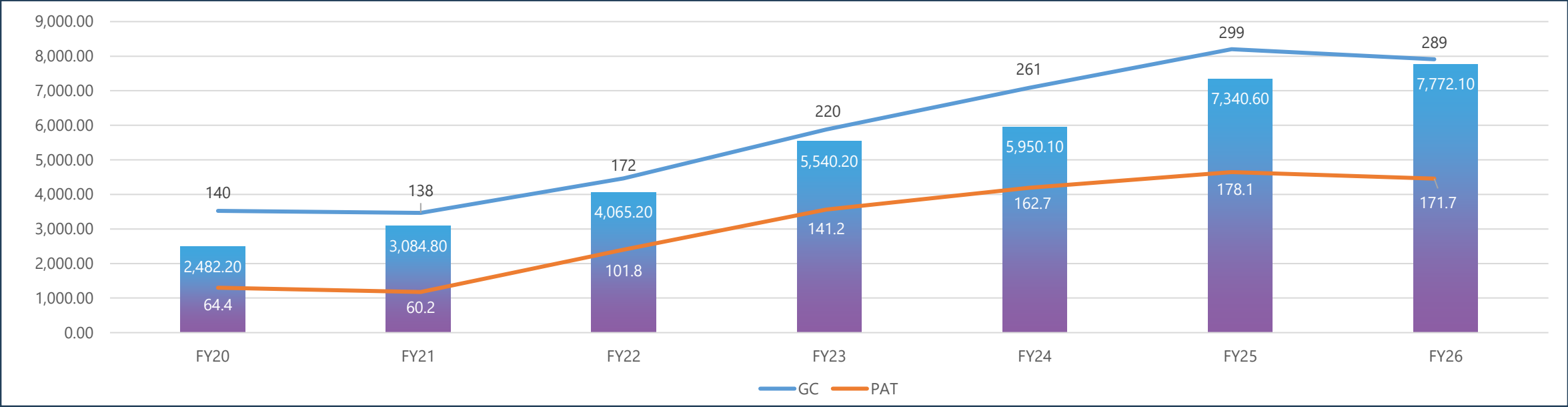
Sujit Mohanty-MD & CEO-SITL

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SITL India Business – Revenue & related Numbers



THANK YOU

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STAY AHEAD



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