



Cloud Connector Development

CASE SUMMARY

Need

Development of cloud connectors for AX and NAV platforms

Solution

Architect & develop data connector toolkit

Benefits

Increased product adoption & marketability

Product Engineering
Enterprise IT Services
Technology Infrastructure



DEPTH MAKES A DIFFERENCE

BUSINESS CHALLENGE

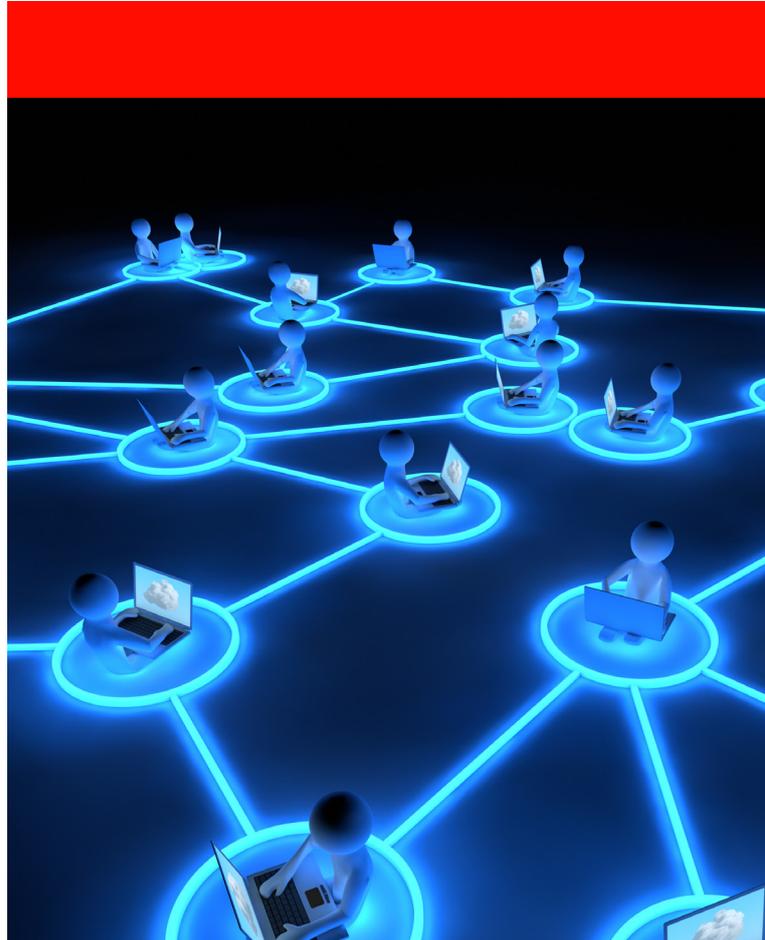
- Product adoption/marketability
 - Lack of skills to develop connectors for AX & NAV
 - QA dept. does not have the bandwidth to certify connectors built by 3rd party
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SONATA'S TECHNOLOGY SOLUTION

- Architected the solution
 - Development on the Data connector toolkit
 - End-to-end Functional as well as Technical testing
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BUSINESS BENEFITS

- New customer acquisition using Dynamics AX & NAV connectors
- Access to Dynamics AX and NAV experts to build & maintain connectors
- Reduced cost of connector development
- Per connector pricing and onsite/offshore model



ABOUT SONATA SOFTWARE

Sonata Software is a global IT services firm focused on catalyzing transformational IT initiatives of its clients through deep domain knowledge, technology expertise and customer commitment. The company delivers innovative new solutions for Travel, Retail and Consumer Goods industries by integrating technologies such as Omni-Channel Commerce, Mobility, Analytics, Cloud and ERP, to drive enhanced customer engagement, operations efficiency and return on IT investments. A trusted long-term service provider to Fortune 500 companies across both the software product development and enterprise business segments, Sonata seeks to add differentiated value to leadership who want to make an impact on their businesses, with IT.



e-mail us: info@sonata-software.com