

**TRANSFORM YOUR  
CAREER, AS YOU  
HELP TRANSFORM  
THE WORLD.**

**WITH SONATA  
SOFTWARE  
THE  
PLATFORMATION™  
COMPANY**





## We are Sonata Software – The Platformation™ Company

Ours is a success story 32 years in the making, with the best chapters yet to come. Today, we're one of the fastest growing IT Companies in India, and enabling a lot more than just 'digital transformation'.

Across the globe, across industries – retail, distribution, travel, ISVs and more – Sonata is helping Fortune 500 companies get to the forefront of the digital economy with platform-led digital transformation, or in other words, Platformation™. Behind this success lies Sonata's proprietary

platformation™ methodology. Every Sonatian is today playing a part in helping build, evangelize and manage open, connected, intelligent and scalable platforms, transforming our clients into successful digital enterprises. Welcome to Sonata Software. Say hello to a whole new way of working, and transform your career!

### PLATFORMATION BUSINESS & TECHNOLOGY FRAMEWORK



#### OPEN

Easily accessible for users, ecosystem partners, and business



#### CONNECTED

Always-on, always connected



#### INTELLIGENT

Efficient and meaningful transactions with data generated



#### SCALABLE

Scale users, segments, and geography, easily

Integrated systems	Auto scalable / Cloud-enabled	Distributed transactions	Localization & Internationalization
Micro-services architecture	Multi device / Multi channel capability	Intelligent customer experience	IoT & Telemetry
Full automation	Multi-tenancy	Security & compliance	Always on
Data governance & DAMA	Real-time analysis	Context-aware services	Self-learning (Platform machine learning)

# SONATA SOFTWARE – A SNAPSHOT

## OUR VISION

A world class firm that is a benchmark for Catalyzing Business Transformation for our Clients, Fulfilling Employee Aspirations & Caring for our wider Community through Depth of Thought Leadership, Customer Centricity & Execution Excellence.

## DRIVING TRANSFORMATION WITH INDUSTRY SPECIFIC PLATFORM AND IP

### Sonata READY

End-to-end, industry-specific  
Sonata digital business  
platform IP



### Sonata ACCELERATE

Popular horizontal ISV partner  
platforms with Sonata adding  
required functionality



### Sonata CUSTOM

Sonata engineers custom  
platforms that deliver unique  
digital capability and scalability



**WORLD-CLASS ALLIANCES**  
MICROSOFT | SAP | ORACLE

**GLOBAL FOOTPRINT**  
NA, EUROPE, ASIA, ANZ

**FORTUNE 500 CLIENTS**  
ISV | ENTERPRISE

**QUALITY ASSURED**  
SEI CMM L5 | ITIL | AGILE

**STRONG FINANCIALS**  
NSE LISTED COMPANY

# ACCOLADES & AWARDS

"Sonata has been an important partner in our ... journey for over a decade. The expertise they bring to the table makes them a valuable part of the ecosystem., its partners and customers who seek to get more out of our enterprise class business solution."

**VP ENGINEERING,  
LEADING GLOBAL SOFTWARE  
COMPANY**

"Sonata is a very important extension of the team and over the years has made a significant contribution to our success in serving our customers better than anyone else in our business sector."

**DIRECTOR IT,  
LEADING EUROPEAN TRAVEL  
COMPANY**

"We need to take a pause and appreciate the drive and determination we have seen from every player on what is a complex effort and delivery. We commend you all for your effort... keep up the good work!"

**DIRECTOR PLATFORM SYSTEMS,  
US TRAVEL LEADER**



Microsoft Country  
Partner of the  
Year India – 2017,  
2016, 2014



Oracle Specialized  
Partner of the  
Year Award:  
PaaS/IaaS Cloud  
2017



Microsoft US  
Distribution  
Industry Partner  
of Year 2015



SAP APJ  
Partner  
Excellence  
2017, 2016



SAP Hybris  
- Most  
Innovative  
Partner of the  
Year 2013



World Travel  
Award – 2014,  
2015, 2017

## Enabled by our Platformation DNA

### ENGINEERING EXCELLENCE

- Product Engineering Mind-set
- Distributed Agile - Rapid Delivery
- DevOps and full Automation Focus

### OPERATIONS EXCELLENCE

- Cost-optimized Cloud Operations
- Tools-based Management
- Security Compliance
- Business Continuity



Every Sonatian nurtured is  
to make a difference with...



### **RICHER ROLES**

Through exposure to diverse technologies, business context & cross-functional work. Learn more by doing more



### **CUSTOMER IMPACT**

Face clients directly early. Constantly assess how impactful your output is on the customer's business



### **FREEDOM**

Enjoy working in a manner & style of your choosing. Ideate and contribute across the organization



### **GROWTH**

Get noticed and nurtured by leadership directly, to further build one of the fastest growing IT companies!

What gives Sonatians an edge – today at Sonata, and throughout their career – is Design Thinking. At Sonata, each person is encouraged to 'think design' on every customer engagement and for every important organisation initiative. Workshops, regular lectures from Design Thinking practitioners, and access to a host of Design Thinking resources, every Sonatian is geared for creativity and collaboration, to realize the full potential of effective innovation for business using technology.

## **EMPLOYEE ENGAGEMENT PROGRAMS**

Daan Utsav



Photography Contest



Sonata Cafe



HackAata



# From the Heart – Sonatians about their experience



*Sonata has always provided me with two most important aspects that I hold very close to my heart - platform to express my views and opportunities to challenge my skills to code, design and architect. This has sculpted my outlook towards problems and how to deal with them. A completely gratifying association for the past 8+ years with no dull moments, I couldn't ask for anything more. Looking forward for the years to come and the challenges it brings.*

**Hari Hara Chandan**

Senior Technical Lead (Bangalore)



*What I love about Sonata is its work culture. There is tremendous amount of freedom and visibility here for employees to enhance their careers. The company encourages innovative thinking, giving everyone an equal opportunity regardless of their rank/designation. Apart from achieving professional excellence, I have also felt a sense of belonging here.*

**Gurusamy. M**

Senior System Analyst (UK)



*Sonata is truly a Home away from Home. With the best work culture and environment, Sonata for me has set the benchmark for expectations from the IT Industry. Along with providing ample opportunities matching my aspirations, the leadership has a major role in grooming me to what I am today. I'm proud to be a part of team Sonata.*

**Feba Thomas**

Technical Lead (Bangalore)



*Sonata is a place where you can paint your own canvas and write the future on your own. I have been able to be myself throughout my tenure at Sonata. There is tremendous amount of freedom and visibility here for us to enhance our careers. Sonata encourages innovative thinking, giving everyone an equal opportunity regardless of designation. If you have the passion in you to be the best, then Sonata is the place for you.*

**Hapreet Singh Gandhi**

Technical Lead (Hyderabad)

## Our Deeper Nurtured Attributes (DNA)

A Sonatian is one who lives our values in everything we do.



### Deep Thinking

Display depth of thought & consideration in all that they do.



### Play to Win

Be willing to go for the win through collaboration



### Emotions @ Work

Be openly passionate and driven towards excellence



### Everyone Counts

Be open-minded by welcoming diversity in action and thought



### Encourage Initiative

Be unafraid to take the initiative in tough situations and push the bar when necessary



### Run for It

Be execution focused and result oriented

# Contribute to a better, happier world with Sonata

Sonata believes in making a difference not just to our clients, and to our people, but also to the communities that we operate in, and takes its as a socially-responsible corporate citizen seriously. The success of our CSR Policy is not measured in numbers, profits or growth, but in the difference that we can make to society at large, and to the best extent possible we apply technology to each of our CSR initiatives, including a focus on fostering and encouraging technology education and tech-based initiatives. Sonata's sustainability goal is addressed through a three-pronged approach of Economic, Environment and Social sustainability. Our CSR Vision, 'Make a Deep Impact and Transform Lives', is an extension of our corporate vision of 'Go Deeper. Transform Business with IT', our approach in designing our CSR programs, we have chosen to take a route less travelled, both in the form and manner of our contributions.

In keeping with our CSR vision, we allocate a substantial proportion of our contributions and expertise towards:

- Preservation of National Heritage, Art and Culture and Handicrafts
- Technology Incubation and Entrepreneurship
- Education and the Environment
- Preservation of our cultural heritage

Furthermore, Sonata runs a structured social impact initiative that provides NGOs access to subsidized IT services that in turn enable them to meet their stakeholder needs.



Fostering next-gen business ideas through technology incubation

Partner: CEDI-NIT



Designed and developed of an e-commerce and m-commerce enabled craft storefront

Partner: Industree Crafts Foundation



Built a multi-purpose technology platform combining storefront, virtual classrooms and digital archives

Partner: WomenWeave - The Handloom School

To transform your career, visit the Sonata Software Career Portal at [sonata-software.com/careers/job\\_listing](https://sonata-software.com/careers/job_listing) or Recruitment Portal at [Frpapp@azurewebsite.net](mailto:Frpapp@azurewebsite.net)

#### Typical Roles in Sonata:

Developers | Team Lead | Testers | Test Designers | Functional Consultants | Architects | Project Managers  
Delivery Managers | Cloud Infra Support



Seattle | San Francisco | Atlanta | New York | London | Copenhagen | Qatar | Hyderabad | Bangalore | Singapore | Sydney

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#### About Sonata Software

Sonata is a global technology company, that enables successful platform based digital transformation initiatives for enterprises, to create businesses that are connected, open, intelligent and scalable. Sonata's Platformation™ methodology brings together industry expertise, platform technology excellence, design thinking-led innovation and strategic engagement models to deliver sustained long term value to customers. A trusted partner of world leaders in the Retail, Manufacturing & Distribution, Travel and Software industries, Sonata's solution portfolio includes its own digital platform such as Brick & Click Retail Platform®, Modern Distribution Platform®, Rezopia Digital Travel Platform®, RAPID DevOps Platform®, Kartopia E-commerce Platform®, Halosys Mobility Platform®, and Commodity CTRM Platform®, best-in-class capabilities on ISV digital technology platforms such as Microsoft Dynamics 365, Microsoft Azure, SAP Hybris, Cloud Engineering and Managed Services, as well as new digital applications like IoT, Artificial Intelligence, Machine Learning, Robotic Process Automation, Chatbots, Block Chain and Cyber Security. Sonata's people and systems are nurtured to bring together the depth of thought leadership, customer commitment and execution excellence to make a difference to business with technology.

