



# CLOUD ENGINEERING SOLUTION TO MAKE AN ERP CLOUD READY

From Sonata Software - *The Platformation Company*





## Our Client

A leading Mid-Market ERP Solutions Company (over 6+Mn Customers) needed an ability to modernize, migrate solution to Cloud, and deliver a unique and integrated experience to their customers.

- **Geo:** America
- **Industry:** ISV

## Business Context / Challenge

- Customer had specific ERP products that required Cloud and SaaS transformation – but had bandwidth constraints in deploying their existing resources.
- Chief motive was to reduce cost of operation by modernizing technology stack, eliminating costly legacy resources, by delivering single product version in the Cloud.
- Customer needed an agile and technically robust partner who could implement cloud & SaaS transformation of their legacy ERP product within stipulated cost and time constraints.
- Infrastructure management and maintenance for customers

## Winning Solution

- Sonata developed a distributed, multi-tenant, hybrid cloud architecture to deliver to shorter timelines (shorter time to market) and leverage large existing code base to reduce the cost.
- Sonata delivered a Hybrid cloud solution
  - Modernized the user experience and cloud-enabled the user access solution as web applications. This will allow users provision ERP on Demand
  - Exposing ERP functionality on cloud via modern industry standard web service interface APIs.

## Benefits & Impact



Significant savings on cost to deliver the cloud product to market (40%)



Optimized infrastructure, licensing and subscription management.



Ease of onboarding of customers with quick turn around



Better usability and productivity using the new interface.



Delivered ahead of schedule

## WHY SONATA?

Our focus, depth of understanding and proven expertise in Cloud services across verticals and technologies makes us stand out among our peers. Sonata's experience stems from:

- Gold certified partner for 50+ tech players
- 200+ Cloud Solution Experts and Cloud Architects
- 100 + Successful Cloud Migrations
- 30 + Assessments
- 10+ Large Data Migrations to cloud
- Multi-Cloud Partner
- Own platform for managing operations: 12+ Platforms on the Cloud

Sonata's **Platformation™** approach helps clients to choose a solution that best fits their needs; balancing readily available platforms and solution customization

1. Sonata READY: End-to-end, industry-specific digital business platforms
2. Sonata ACCELERATE: Deploy popular horizontal platforms adding required functionality
3. Sonata CUSTOM: Engineer custom platforms that deliver unique digital capability and scalability

Sonata Software is a global IT solutions firm focused on enabling platform based digital business and technology transformation for enterprises in the Travel, Retail, Distribution and Software industries. Sonata's products and platforms, anchored on its proprietary Platformation methodology, reflect the company's commitment to enable connected, intelligent, open and scalable business systems.

Sonata's portfolio of products and platforms include Rezopia Digital Travel Platform, Brick & Click Retail Platform, Modern Distribution Platform, Kartopia E-Commerce Platform, Halosys Unified Enterprise Mobility Platform and RAPID DevOps, CloudOps and Testing Platform. These platforms have been deployed by leading enterprises across the globe to achieve future ready digital businesses.



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