

# World-Class ERP and Operations for Energy Utilities Company

## Our Client

This organization, over 70 years old, was created to develop and generate electric power and to buy, sell and distribute electric power across a large geographic region.



Outdated, on premise solutions were stifling performance, limiting flexibility to evolve and driving a high cost of ownership. It was time for a change. They chose to partner with Sopris because of their deep experience in the electric utilities market, strong technical expertise, change management skills and endorsement by Microsoft as a leading Microsoft partner.

## **Comprehensive, Integrated Business Operations**

Sopris implemented Microsoft Dynamics 365 for Finance and Operations on Microsoft Azure hosted infrastructure inclusive of core financial management, payroll processing, purchasing and contracts and human capital management in a managed services environment.

In their new environment, business process owners can manage their own data, substantially increasing efficiencies and enabling data driven decision making. Dashboards with drill down capabilities provide management with at-a-glance awareness of performance while creating audit controls for overall business continuity, financial accountability, and transparency.

## **Business Challenges**

To maximize the client's data management capabilities, increase business efficiencies, and reduce dependency on paper and dissimilar interfaces between systems.

## **The Solution**

Microsoft Dynamics 365

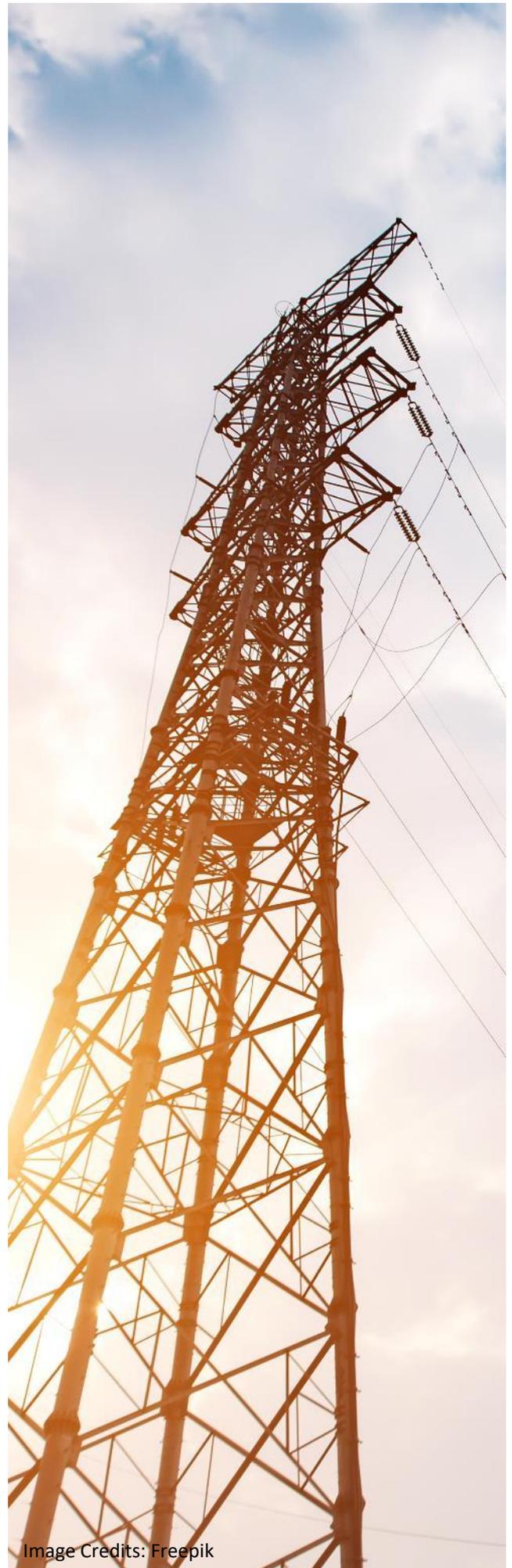


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## Benefits:

- Integrate project and financial data across business lines to improve service, decision making and overall operations.
- Integrate operational, budgeting and purchasing processes and establish an automated customer contact system.
- Create an analytical environment to enhance operations and allow for richer data insight to aid the implementation of strategic initiatives.
- Create a single, self-service time entry system and a single system to track fixed assets and their attributes.
- Consolidated workflow management and eliminate manual reviews and approvals while providing user-based security and audit trails.



# WHY SONATA?

Our focus, depth of understanding and proven expertise in Retail Systems of Engagement make us stand out among our peers. We help retailers retain and enhance their customer base and provide personalized and consistent shopping experience across all channels through deeper business insights. Sonata's expertise stems from:

- 10+ years of experience working with Fortune 500 companies and 200+ successful implementations
- Retail Platform IP solutions that integrate Omni-Channel Commerce, Mobility, Social Commerce, Analytics & Cloud
- Experience with leading retail technologies: SAP Hybris, Microsoft Dynamics AX, Oracle, JDA
- Industry ready solution assets that reduce TCO and time-to-market
- Proven large scale implementations
- Global delivery model: Reach, Quality & Cost Effective service



Sonata's platformation approach helps clients to choose a solution that best fits their needs; balancing readily available platforms and solution customization

1. Sonata READY: End-to-end, industry-specific digital business platforms
2. Sonata ACCELERATE: Deploy popular horizontal platforms adding required functionality
3. Sonata CUSTOM: Engineer custom platforms that deliver unique digital capability and scalability

Sonata Software is a global IT solutions firm focused on enabling platform based digital business and technology transformation for enterprises in the Travel, Retail, Distribution and Software industries. Sonata's products and platforms, anchored on its proprietary Platformation methodology, reflect the company's commitment to enable connected, intelligent, open and scalable business systems.

Sonata's portfolio of products and platforms include Rezipia Digital Travel Platform, Brick & Click Retail Platform, Modern Distribution Platform, Kartopia E-Commerce Platform, Halosys Unified Enterprise Mobility Platform and RAPID DevOps, CloudOps and Testing Platform. These platforms have been deployed by leading enterprises across the globe to achieve future ready digital businesses.



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