Driving
AI-Powered Data Management on
Fabric with
Sonata Software

SHOWCASE PARTNER
At
MCAPS Tech Connect 2025
Seattle, WA
February 11-13, 2025

Visit our
Station #WB26
to watch the Demo of **Microsoft Fabric**

A Proud Featured & Launch Partner for Microsoft Fabric

For over 24 months, Sonata has driven innovation with the Microsoft Fabric team. Our **Lightning Data Suite**, **powered by Harmoni.AI**, fast-tracks data modernisation, making it AI-ready with unmatched speed and efficiency. Sonata's solution enhances efficiency and effectiveness by modernising data infrastructure on Microsoft Fabric, unlocking business agility.

> We really appreciate Sonata Software, our global systems integration & technology partner, for their valuable contribution in Fabric's evolution and being a trusted partner to help modernization of analytics for our customers.

Arun Ulagaratchagan,
CVP, Azure Data

> Sonata Software has been with us from the beginning on Microsoft Fabric while growing their analytics business. They have helped lots of customers save time and cost!

Kim Mani,
VP Product Microsoft Fabric and Power BI

Our Microsoft Relationship
Jointly Driving Customer Success

30+ Years
Microsoft Partnership
GISV, lSP, CSP, ISV Dev Centre, SI.
Global alliance footprint

400+ Clients
Across The Globe
USA, Europe, Asia, India, Australia, Middle East

$650+ Million
Per Annum Revenue To Microsoft
21.9% YoY Growth, Cloud Mix 73.4% $25
Mn+ DBR

3500+ Team
On Microsoft Technologies

Azure Expert MSP
Competencies.
18 Gold Certified
10 Advanced specialization in Dynamics 365,
Data Analytics, Teams, CAF, M365, Azure

Joint Execution
Microsoft Fasttrack, Global Delivery,
Microsoft Consulting Services

Catalyst Led
Sales Process
Industry Point Of View, Business
Value Assessment, Envisioning
Workshops, Design Thinking

Industry Clouds
Go To Market
Healthcare, Retail, Sustainability, Manufacturing

Industry
Digital Transformation
Retail, Consumer goods, Distribution, Agri
Manufacturing, Service, Healthcare, ISV, BFSI

WE DID IT AGAIN
4TH TIME IN A ROW
24 | 25
INNER CIRCLE
FOR MICROSOFT BUSINESS APPLICATIONS
Microsoft Solutions Partner

Microsoft
Infrastructure
Azure

Microsoft
Digital & App Innovation
Azure

Microsoft
Security

Microsoft
Modern Work

Microsoft
Data & AI
Azure

Microsoft
Business Applications

Joint GTMs with MS:
D365 Modernization, SFDC
Migration, RPA Migration,
Fabric, Gen AI and Contact
Centre Migrations

Winner
"Technology Partner
of the Year - BizApps"

Winner
"Microsoft US Eagle Award"
For winning new D365
customers

Launch Partner
"Microsoft Fabric"
For early adoption, evolution

Launch Partner
"RPA Migration 100"
For early adoption, evolution

SI Partner
Bayer's New
"Agri-Food Cloud" Solution

Drive Growth with AI-powered Data Management on MS Fabric

Organizations today face challenges such as fragmented data silos, poor data quality, rising costs, and inefficient data management. Sonata's **Lightning Data Suite (LDS)**—powered by advanced frameworks, intelligent automation, and **Agentic AI workflows in Microsoft Fabric**—addresses these issues effectively.

Join us at the **Technical Talk** session as we explore how **LDS** accelerates data modernization, enhances data management practices, unlocks AI-driven innovation, and delivers measurable business impact.

As a **Microsoft Fabric Launch Partner**, Sonata is empowering enterprises to fully leverage **Azure Data & AI on Fabric**, driving transformative growth.
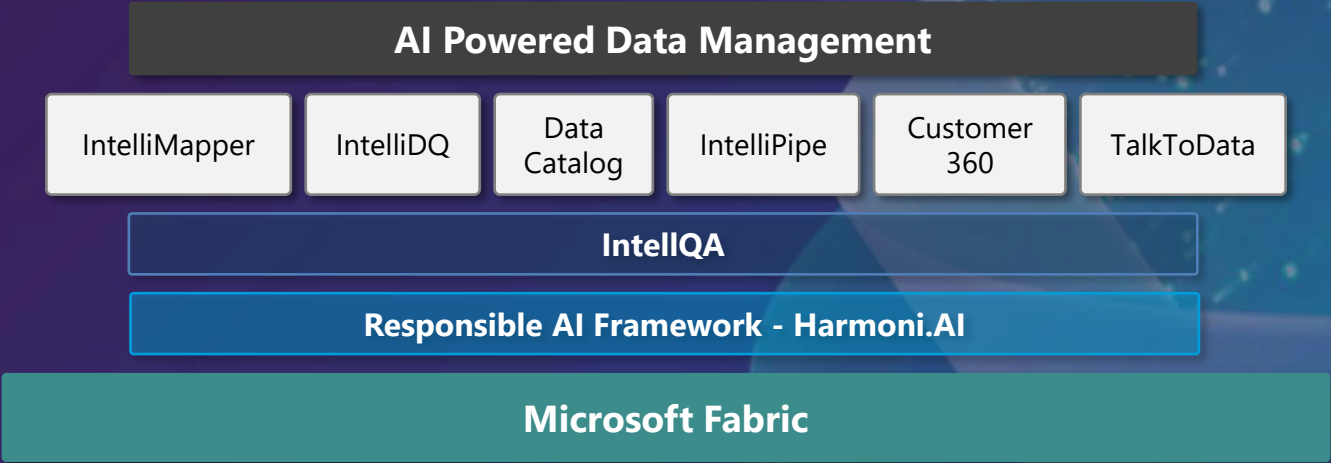
Sonata's Lightning Data Suite (LDS) Framework for Data Management

Vision of Lightning Data Suite is to optimize data engineering and sustenance effort in order to leverage more bandwidth towards deriving insights and AI innovations. LDS brings capabilities necessary to build connected data foundation faster.

AI Powered Data Management					
IntelliMapper	IntelliDQ	Data Catalog	IntelliPipe	Customer 360	TalkToData
IntellQA					
Responsible AI Framework - Harmoni.AI					
Microsoft Fabric					

Highlights

- AI-led IntelliMapper to accelerate the mapping between Source data formats and Industry Data Model
- Ensuring Accuracy, Consistency, and Trust in Every Data Point with **IntelliDQ**
- Unleash the Power of Data Discovery with LDS **Data Catalog**
- Streamline Data Workflows with Accelerated, Intelligent Pipelines with **IntelliPipe**
- Build Unified Customer View with configurable de-duplication rules framework
- Unleash the power of Custom Copilot to analyze and generate insights using TalkToData
- Accelerating Quality Assurance with **IntellQA – Synthetic Data Generation, Test Scripts etc.**

Revolutionizing AI & Data: Whiteboarding for Innovation

1 Accelerated Migration from Legacy Systems
- Modernize data infrastructure with Microsoft Fabric.
- Leverage automation, AI analytics, and cloud transformation for improved performance, scalability, and cost efficiency.

2 AI-Powered Data Management on MS Fabric:
- Streamline data pipelines, automate workflows, and enhance security.
- Integrate governance, scalability, and intelligence into your data strategy for maximum impact.

3 Comprehensive Data & AI Platforms for Industries:
- Design scalable, real-time analytics solutions tailored for industries.
- Optimize operations, automate processes, and unlock growth opportunities.

4 Customer 360 & AI Insights for Retail:
- Create unified customer profiles and enhance personalization.
- Utilize predictive analytics to optimize inventory, improve engagement, and boost operational efficiency.

5 Service Delivery with Agentic AI:
- Drive intelligent automation with Agentic AI workflows.
- Enhance decision-making, efficiency, and customer experience.

Why Choose Our Whiteboarding Sessions?

☑ **Hands-on Guidance** – Interactive sessions with AI and data experts.

☑ **Industry-Specific Solutions** – Tailored strategies for different business needs.

☑ **Cutting-Edge AI & Cloud Tech** – Leverage Microsoft Fabric for innovation.

☑ **Scalability & Security** – Future-proof your data with best-in-class solution

Accelerate Your
Data Modernization
Journey with
Sonata's Offerings

Data Modernization with Microsoft Fabric to Become a Responsible-First AI-Ready Enterprise

Implement a scalable platform that consolidates diverse data, ensuring centralized security, quality, governance, and compliance

- Optimize engineering costs by 30-40% with our accelerators
- Increase productivity by up to 50%

Business 360 Insights Across Functions
Deliver 360-degree insights with domain-specific, connected data platforms

- Improve customer experience, retention, and growth with business 360 insights
- Leverage pre-built solutions/AI models for BFSI, HLS, retail and TMT
- Achieve 30X agility in business operations

Modernizing Data Infrastructure for Unified Analytics

Build connected data ecosystem to improve processes, save costs, and increase productivity.

- Transform fragmented, open-source, legacy tech landscapes (e.g., multi-stack, Synapse, Snowflakes) into a unified SaaS-based platform within the Azure ecosystem for a seamless and simplified experience
- Domain-led connected data ecosystem
- **Dynamics 365 Data Hub** – Build an intelligent data layer around D365 ecosystem for near-real time integrations and BI/Analytics

Sonata at a Glance

38 Years
IT Solutions Provider

$1B
Revenue

15.10%
CAGR across 10 years

In today's rapidly changing world, the modernization of technology and business processes is no longer a luxury but a necessity for organizations that aspire to stay competitive.

Sonata is a leading Modernization Engineering company, powered by its unique Platformation™ framework that brings together industry expertise, platform technology excellence, design innovation, and strategic engagement models to deliver sustained value to customers.

We partner with Fortune 500 clients to help them reimagine their business processes as part of modernization programs. As part of this phase, we drive business enablement sessions, consulting, and business processes to be aligned with best-in-class industry-specific practices.
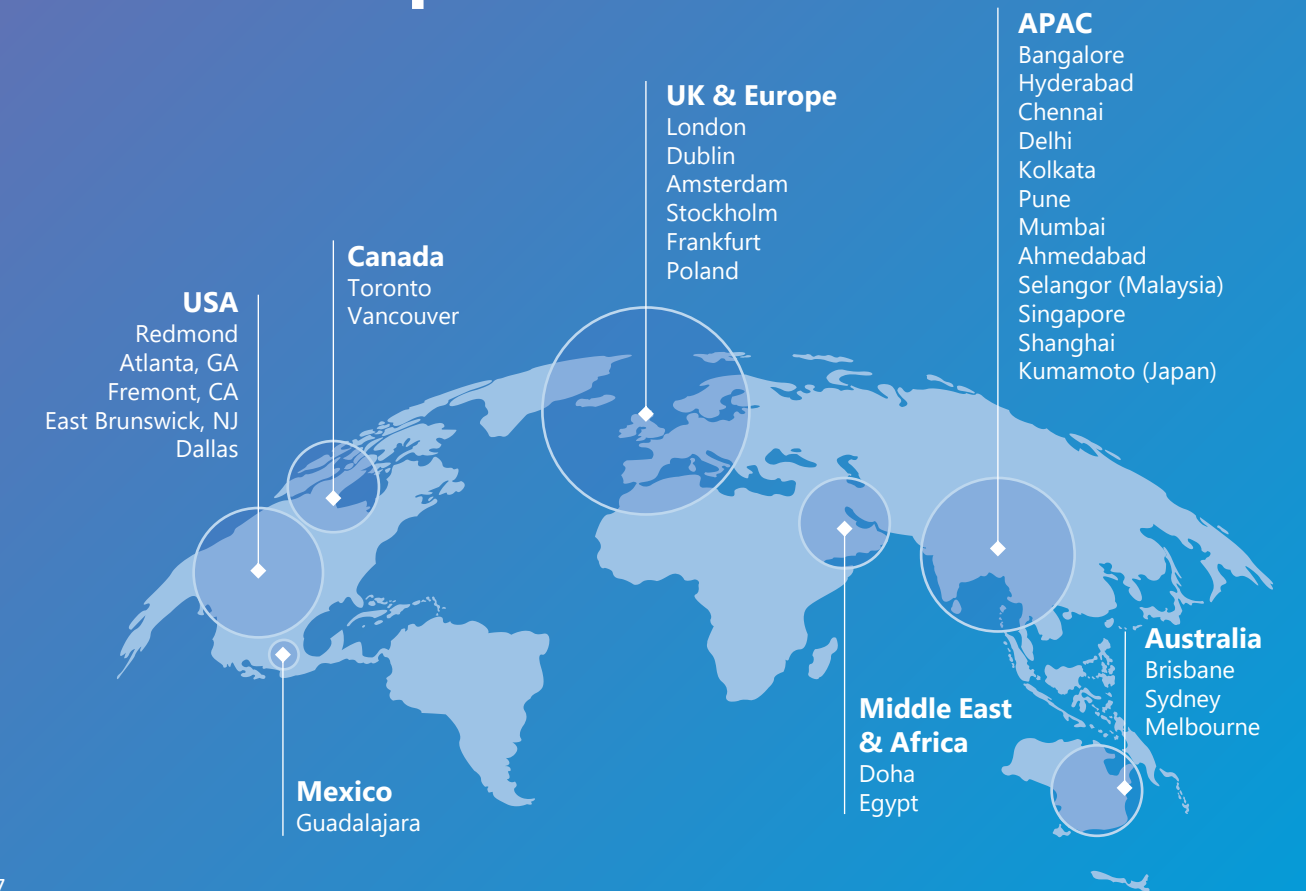
Sustainability Target:
Net Zero Emission by 2050

Single Use Plastic Free certified

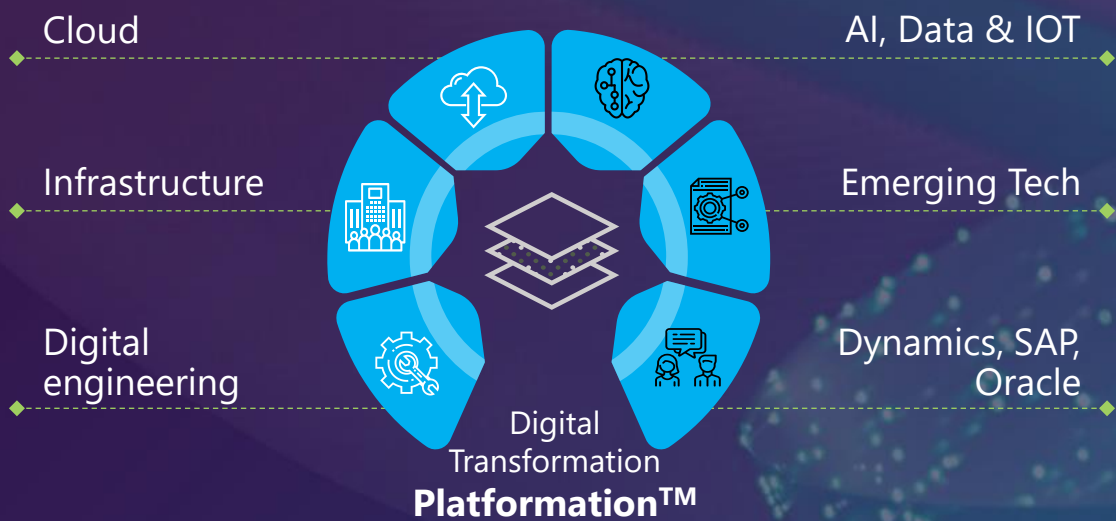100% Tier 1 suppliers on ESG compliant and trained

----

UNGC Signatory

SbTi Commitment by FY26

Global Footprint

USA
Redmond
Atlanta, GA
Fremont, CA
East Brunswick, NJ
Dallas

Canada
Toronto
Vancouver

UK & Europe
London
Dublin
Amsterdam
Stockholm
Frankfurt
Poland

APAC
Bangalore
Hyderabad
Chennai
Delhi
Kolkata
Pune
Mumbai
Ahmedabad
Selangor (Malaysia)
Singapore
Shanghai
Kumamoto (Japan)

Mexico
Guadalajara

Middle East & Africa
Doha
Egypt

Australia
Brisbane
Sydney
Melbourne

About Us

Outcome-based Modernisation Services

Cloud

AI, Data & IOT

Infrastructure

Emerging Tech

Digital engineering

Dynamics, SAP, Oracle

Digital Transformation
Platformation™

Industries:

- HLS
- BFSI
- HiTech
- Retail / CPG
- Manufacturing

**Innovation:
IP & Accelerators**

- Technology IP's
- Industry IP's

**Partnership Ecosystem:
Tech + Domain**

- Microsoft
- SAP
- Stanford AI Labs
- Exeevo
- IBM
- Sinequa
- Snowflake
- Oracle
- ServiceNow

marketing@sonata-software.com