



The Modernization
Engineering Company

SONATA SOFTWARE

Transform Your **Finance & Procurement Operations** with **Sonata's AI-Powered Automation**

Driving Financial Excellence Through AI & Automation

Finance and procurement functions are at a turning point—traditional, manual processes are no longer sustainable in a fast-paced digital world. Reliance on paper-based workflows and spreadsheets slows operations, while siloed data across departments makes expense tracking and vendor management inefficient.

To stay competitive, organizations must embrace AI-driven automation to boost efficiency, reduce costs, and ensure compliance with evolving regulations.

Sonata's **AI-Powered Process Automation Solution**

Sonata's cutting-edge **Generative AI + RPA** solution redefines finance and procure-to-pay (P2P) operations, eliminating manual inefficiencies and enabling real-time decision-making, seamless process automation, and delivering measurable business impact.

With AI-driven invoice processing, predictive spend analytics, and automated vendor onboarding, enterprises achieve **50-70%** faster processing, **40-50%** cost savings, and real-time risk management.

Maximize Your **Microsoft Dynamics 365 Investment**

Many organizations underutilize Microsoft Dynamics 365, leveraging only ~40% of its capabilities while grappling with high costs, compliance risks, and challenges in modernizing back-office operations.

Sonata's solution is **seamlessly integrated with Dynamics 365**, helping enterprises:

- 1 Capitalize on AI-powered capabilities for enhanced business value
- 2 Leverage surround applications and Dynamics as a growth platform
- 3 Enhance agility, ensure compliance, and scale for future-ready finance operations

Sonata's
Core Offerings

1

Out-of-the-box D365 AI agents for accelerated deployment

2

Custom build agents for process automation to boost process agility & efficiency

Delivering
**Tangible
Business
Outcomes**

**Reduce Costs & Improve Efficiency**

- Automates 60-80% of manual finance tasks, reducing operational costs.
- 50-70% faster invoice approvals and payments, improving working capital.

**Ensure Compliance & Reduce Financial Risks**

- AI-powered compliance tracking for SOX, IFRS, GDPR, and ESG mandates.
- Fraud detection algorithms prevent duplicate payments & vendor risks

**Gain a Competitive Edge with AI Innovation**

- Real-time analytics and automation drive strategic decision-making.
- AI-based automation boosts efficiency by 40%+

**Scale Seamlessly with Business Growth**

- Cloud-based automation and Generative AI capabilities adapt to evolving business needs.

Success Story: UK-Based Telecom Provider Transformation

Challenges

1

Test program creation process taking up to 6 months

2

Significant delays in customers' time to market

3

24-hour delay in customer support response for issues encountered during the test program creation process

Solutions

- Technology Modernization:** Implemented RPA-driven workflows and AI dashboards
- Process Standardization:** Established a CoE using AI automation agents
- Resource Optimization:** Reduced manual interventions through autonomous AI agents

Benefits

- Payment processing accelerated from 7 days to 4 workdays
- Collections consistently managed at 95-98% volume using AI agents
- Team utilization improved from 65% to 95%
- Operational costs reduced by 25% through AI-led process standardization



Our Engagement Model

Sonata's three-phase approach ensures a successful transformation.

| Phase | ASSESS (2 weeks) Design thinking workshops identify key gaps in current finance processes, creating a prioritized roadmap of AI initiatives. | DESIGN (3-4 weeks) Key technology decisions (tools/platform), assess dependencies, introduce our Responsible AI framework, and define execution plan. | EXECUTE (15-18 weeks) Implementation aligned with your transformation objectives, including measurement frameworks and governance. |
|------------------------|---|---|---|
| Sonata Differentiators | 1 <ul style="list-style-type: none">• Process mining tool: Power Automate• Process Automation Framework | 2 <ul style="list-style-type: none">• Responsible AI framework• Out-of-box D365 Agents• Pre-Built Agents for process automation | 3 <ul style="list-style-type: none">• Business outcomes measurement framework• Human in loop execution model• Governance framework for continuous modernization |

Why Sonata?

30+ Years
of engineering relationship with Microsoft

Deep Expertise
in both the Dynamics ecosystem and Generative AI services

Microsoft Inner Circle
member for FY24-25 (fourth consecutive year)

Responsible AI
design and adoption framework ensuring ethical implementation



Transform your finance operations with Sonata

Learn how our AI-powered Process Automation Solution can drive efficiency, compliance, and innovation in your organization.

[Schedule a consultation](#)