

# Transform your ERP into an AI-powered growth engine with Sonata Software

Migrate and modernize your ERP for a future-ready enterprise

The Modernization  
Engineering Company



Microsoft Dynamics 365

Today's enterprises face relentless pressure to operate profitably while meeting evolving customer expectations and navigating complex financial and supply chain disruptions. The stark reality: 68% of employees admit they cannot keep up with the current pace and volume of work.

Why? Because traditional ERP systems are holding organizations back from:

Sustainable growth and scalability | Real-time decision-making capabilities  
AI-powered automation that drives efficiency | Agile adaptation to market changes

## Why now: The case for modernization

**\$3.5 Trillion** in business value annually, with ERP-led automation among the top contributors

**60%** of midsize enterprises will adopt cloud ERP with embedded AI by 2026

The competitive imperative is clear. Organizations that delay modernization risk falling behind more agile competitors. A cloud-based, AI-powered ERP is now the foundation for resilience, scalability, and sustainable growth.

In fact, **73% of enterprise plan to upgrade their ERP** in less than two years.

## The solution: AI-powered ERP with Dynamics 365

Executives must navigate complex data and make decisions faster than ever. Making sense of this information, ensuring compliance, and driving profitability are now tasks that can be seamlessly managed by AI agents in modern ERP systems.

### The AI advantage is proven

**90%** of AI users say it boosts productivity

**85%** agree it helps them focus on what truly matters

Three pillars of autonomous ERP

**Assistant**  
Handles routine tasks and keeps operations on track

**Advisor**  
Surfaces insights, predicts trends, and guides smarter decisions

**Optimizer**  
Orchestrates complex workflows and continuously improves processes

Together, these capabilities free teams to focus on innovation while ERP runs at the speed of business.

With Sonata's ERP accelerate program, organizations can modernize their ERP on Microsoft Dynamics 365 and unlock the full benefits of the three AI agents.

## Business impact: The ROI of AI-powered ERP

### Operate profitably



- 50% faster forecasting & planning
- 20% process efficiency gains

### Enhance performance



- Save 40% time on customer case summaries
- Cut revenue forecast variance by 50% (to 1.6%)

### Boost agility and resilience



- 2× faster automation of new capabilities
- 60% higher success with Copilot adoption

## The value of working with Sonata – a Microsoft trusted partner

**Microsoft Gold Partner**  
with 30+ years of collaboration

**3,500+ experts**  
trained in Microsoft technologies

**Deep expertise**  
across Azure, Dynamics 365, and Microsoft Fabric

As a Microsoft partner, we bring unmatched value to ERP modernization with:

#### ERP migration expertise

Smooth transitions, faster ROI

#### Industry-specific solutions

Tailored strategies for your sector

#### Digital transformation process insights

Automating routine tasks, improving decision-making and CX

#### Planning and execution

Well-defined migration strategy, project management expertise

#### Seamless integration

Ensure maximum efficiency across systems

#### Ongoing support and training

Empower your teams for long-term success

## Contact Sonata

60% of business leaders worry their organization lacks a clear AI implementation plan.

**We can change that.**

[Speak to our experts](#) to get started on your AI-powered ERP journey.