

SONATA SOFTWARE LIMITED

CIN: L72200MH1994PLC082110

Registered Office: 208, T.V. Industrial Estate, S.K. Ahire Marg, Worli, Mumbai - 400 030.

Corporate Office: 1/4, A.P.S Trust Building, Bull Temple Road,

N.R. Colony, Bangalore - 560 019.



Sonata (Consolidated) Revenue at ₹ 406 Crs

• Sonata (Consolidated) Net Profit at ₹31 Crs, up by 72% Y o Y

EPS annualised (Consolidated) at ₹ 12



STATEMENT OF STANDALONE / CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND SIX MONTHS ENDED 30/09/2014 Part I (₹ in lakhs) Sr. Particulars Standalone Consolidated Three months Year to date No Preceeding Corresponding Year to date Corresponding Six months Three months Preceeding Corresponding Six months Corresponding Six months fig. for Previous ended three months three months ended fig. for Previous three months three months ended Six months ended 30/09/2013 31/03/2014 30/09/2014 30/06/2014 30/09/2013 30/09/2014 30/09/2014 30/06/2014 30/09/2013 30/09/2014 30/09/2013 31/03/2014 Unaudited Unaudited Unaudited Unaudited Unaudited Audited Unaudited Unaudited Unaudited Unaudited Unaudited Audited 1 Income from operations 11,459.69 a) Net sales/income from operations 10,117.22 8,377.97 21,576.91 14,937.38 33,282.78 40,509.88 41,679.11 42,459.82 82,188.99 83,751.62 156,458.95 b) Other operating income 10.47 21.12 21.49 31.59 31.28 87.67 44.91 39.21 41.67 84.11 138.18 66.48 10.138.34 14.968.66 40.554.79 83.818.10 156.597.13 Total income from operations (net) 11,470,16 8,399,46 21,608,50 33,370,45 41,718,32 42,501,49 82,273,10 **Expenses** a) Purchases of stock-in-trade 19,442.49 31,484.10 28,771.19 50,926.58 57,893.17 100,617.01 b) Changes in inventories of stock-in-trade (4,963.48) 4,829.77 (354.60) (133.70) (397.43) (41.59) c) Employee benefits expense 6,257.85 5,816.00 4,779.86 12,073.84 8,806.45 18,627.21 8,594.15 8,154.18 7,967.51 15,185.89 30,980.07 16,748.33 d) Depreciation and amortisation expense 105.80 182.59 197.32 417.88 739.22 124.74 204.76 210.68 329.50 443.34 796.37 2,032.07 2,226.44 4,026.71 3,474.89 3,771.55 6,978.61 14,615.94 e) Other expenses 1,994.64 4,142.86 7,803.39 3,503.72 7,622.41 Net exchange loss/(gain) (391.12) (507.87) 1,038.60 (340.87) (270.46) (359.57) 457.85 (116.75) 254.19 405.72 70.41 (35.11) Total expenses 8,241.54 7,639.54 7,457.81 15,881.07 13,772.91 28,208.42 36,565,28 38,013.58 40,331.22 74,578.86 80,387.81 147,425.65 Profit from operations before other income, finance costs and exceptional items 3,228.62 2,498.80 941.65 5,727.43 1,195.75 5,162.03 3,989.51 3,704.74 2,170.27 7,694.24 3,430.29 9,171.48 431.36 253.85 890.02 1,739.06 339.17 195.48 1,064.55 Profit from ordinary activities before finance costs and 8,355.63 3,823.62 10,236.03 exceptional items 3,687.27 2,930.16 1,195.50 6,617.45 1,647.90 6,901.09 4,311.73 4,043.91 2,365.75 37.07 54.55 134.36 145.83 243.48 Finance costs 3.07 3.88 40.14 15.35 16.64 79.81 74.43 Profit from ordinary activities after finance costs but before exceptional items 3,650,20 2.927.09 1,191.62 6.577.31 1.632.55 6.884.45 4,231,92 3,989,36 2,291.32 8,221,27 3,677,79 9,992.55 **Exceptional items** 181.85 Interest income on income tax refund 18.20 163.65 31.37 715.12 715.12 2,927.09 6,577.31 Profit before tax 1,191.62 1,632.55 6,884.45 4,250.12 4,153.01 2,322.69 10,707.67 3,650.20 8,403.12 4,392.91 684.84 1,500.25 2,935.34 800.92 282.98 1,485.76 398.97 1,164.14 948.88 518.73 2,113.02 1,137.01 Tax expense Net Profit for the period after tax 2,849.28 908.64 5,091.55 1,233.58 5,384.20 3,085.98 3,204.13 1,803.96 6,290.10 3,255.90 7,772.33 12 Share of profit / (loss) of associates 4.36 Minority interest 25.13 0.43 1.21 25.56 2.08 Net Profit after taxes, minority interest 2,849.28 2,242.25 908.64 5,091.55 1,233.58 5,384.20 3,111.11 3,204.56 1,805.17 6,315.66 3,257.98 7,776.69 Paid-up equity share capital (Face Value ₹ 1/-) 1,051.59 1,051.59 1,051.59 1,051.59 1,051.59 1,051.59 1,051.59 1,051.59 1,051.59 1,051.59 1,051.59 1,051.59 16 Reserve excluding Revaluation Reserves as per balance sheet of 30,879.94 36,387.94 previous accounting year 17 i) Earnings per share (before extraordinary items) (of ₹ 1/- each) (not annualised): a) Basic 2.71 2.13 0.86 4 84 1.17 5.12 2.96 3.05 1.72 6.01 3.10 7.40

4.84 STANDALONE & CONSOLIDATED INFORMATION FOR THE QUARTER AND SIX MONTHS ENDED 30/09/2014

4.84

4.84

1.17

1.17

0.86

0.86

5.12

5.12

5.12

2.96

2.96

2.96

3.05

3.05

3.05

1.72

1.72

Part II								
Sr. Particulars No.	Three months ended	Preceeding three months ended	Corresponding three months ended	ended	Corresponding Six months ended	Year ended		
	30/09/2014	30/06/2014	30/09/2013	30/09/2014	30/09/2013	31/03/2014		
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited		
A PARTICULARS OF SHAREHOLDING 1 Public Shareholding								
- Number of shares	70,674,145	70,674,145	70,674,145	70,674,145	70,674,145	70,674,145		
- Percentage of shareholding	67.21	67.21	67.21	67.21	67.21	67.21		
2 Promoters and Promoter Group Shareholding								
a) Pledged / Encumbered								
- Number of shares	1,875,000	1,875,000	1,875,000	1,875,000	1,875,000	1,875,000		
 Percentage of shares (as a % of the total shareholding of promoter and promoter group) 	5.44	5.44	5.44	5.44	5.44	5.44		
 Percentage of shares (as a % of the total share capital of the company) 	1.78	1.78	1.78	1.78	1.78	1.78		
b) Non - encumbered								
- Number of shares	32,610,161	32,610,161	32,610,161	32,610,161	32,610,161	32,610,16		
 Percentage of shares (as a % of the total shareholding of promoter and promoter group) 	94.56	94.56	94.56	94.56	94.56	94.5		
- Percentage of shares (as a % of the total share capital of the company)	31.01	31.01	31.01	31.01	31.01	31.0		

2.71

2.71

2.13

2.13

2.13

Sr. No.	Particulars	Quarter ended 30/09/2014
В	INVESTOR COMPLAINTS	
	Pending at the beginning of the quarter	-
	Received during the quarter	21
	Disposed of during the quarter	21
	Remaining unresolved at the	
	end of the quarter	-

6.01

6.01

3.10

3.10

3.10

7.40

7.40

7.40

Notes:

b) Diluted

a) Basic

b) Diluted

17

Dowt II

ii) Earnings per share (after extraordinary items)

(of ₹ 1/- each) (not annualised):

- The above audited financial results of the Company has been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on November 7, 2014.
- In accordance with Clause 41 of the Listing Agreement the Statutory Auditors have carried out a 'Limited Review' of the Standalone and Clause Accordance with Clause 41 of the Listing Agreement the Statutory Auditors have carried out a 'Limited Review' of the Standalone and Clause Accordance with Clause 41 of the Listing Agreement the Statutory Auditors have carried out a 'Limited Review' of the Standalone and Clause Accordance with Clause Accordance win $Consolidated\ financial\ results\ for\ the\ quarter\ and\ six\ months\ ended\ September\ 30,\ 2014.$
- Consequent to the applicability of the Companies Act. 2013 with effect from April 1, 2014, depreciation for the guarter and six months ended September 30, 2014 has been calculated based on the useful life as specified under Schedule II of the said Act. On account of the above.
- in standalone financials, the depreciation for the quarter and six months ended September 30, 2014 debited to the statement of profit and loss is higher by ₹ 10.59 lakhs and ₹ 94.22 lakhs respectively. In terms of Schedule II of the Companies Act, 2013 an amount of ₹ 113.53 lakhs (net of tax) has been debited to the opening retained earnings as at April 1. 2014 towards the carrying amount of assets. where the remaining useful life of the asset is Nil.
- ii. in consolidated financials, the depreciation for the quarter and six months ended September 30, 2014 debited to the statement of profit and loss is higher by $\stackrel{?}{\sim}$ 7.55 lakhs and $\stackrel{?}{\sim}$ 93.66 lakhs respectively. In terms of Schedule II of the Companies Act, 2013 an amount of ₹ 115.02 lakhs (net of tax) has been debited to the opening retained earnings as at April 1, 2014 towards the carrying amount of assets, where the remaining useful life of the asset is Nil.
- $Consolidated\ financials\ include\ subsidiaries\ i.e.,\ Sonata\ Information\ Technology\ Limited,\ Sonata\ Software\ North\ America\ Inc.,\ Rezopia,\ Sonata\ Software\ North\ America\ Inc.,\ Rezopia,\ Sonata\ Software\ North\ America\ Inc.,\ Rezopia,\ North\ America\ Inc.,\ North$ Inc. (August 22, 2014), Sonata Software GmbH, Sonata Europe Limited, Sonata Software FZ-LLC and Sonata Software (Qatar) LLC. Consolidated financials also includes results of a subsidiary, Sonata Technology Solutions India Limited, upto the date of dissolution
- Exceptional item for the quarter and six months ended September 30, 2014 includes interest on Income Tax refund of ₹ 18.20 lakhs and ₹ 163.65 lakhs in Sonata Software Limited and Sonata Information Technology Limited respectively.
- 6. During the quarter, Sonata Software Limited purchased the business of Xyka Software Private Limited, a Bangalore based Company and a sole service provider to Rezopia, Inc., USA under a business transfer agreement for a consideration of USD 590,000 and Sonata Software and Sonata SoNorth America, a wholly owned subsidiary of the Company has acquired 60% stake in of the equity in Rezopia, Inc., USA for a consideration of USD 1,429,663.
- Interim dividend of ₹ 1/- per share (100% on par value of ₹ 1/-) has been declared at the Board Meeting held today. This along with the
- interim dividend of ₹ 1.75/- per share declared on September 8, 2014 raises the total interim dividend for the year to ₹ 2.75/- per share. 8. Previous period figures have been regrouped/reclassified wherever necessary to confirm to current period classification.

9. The consolidated segmentwise revenue and results for the quarter & six month ended September 30, 2014, as required under Clause 41 of

Sr. No.	Particulars	Three months ended	ended	Corresponding three months ended	Six months ended	Corresponding Six months ended	Year ended
		30/09/2014	30/06/2014	30/09/2013	30/09/2014	30/09/2013	31/03/2014
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1.	Segment revenue						
	a) India	26,732.46	28,565.61	30,564.37	55,298.07	60,781.98	108,304.00
	b) Others	14,229.43	13,754.77	11,937.77	27,984.18	23,047.22	48,527.68
	Total	40,961.89	42,320.38	42,502.14	83,282.25	83,829.20	156,831.68
	Less: Inter segment revenue	407.10	602.06	0.65	1,009.15	11.10	234.55
	Net sales/income from						
	operations	40,554.79	41,718.32	42,501.49	82,273.10	83,818.10	156,597.13
2.	Segment results						
	Profit before tax & interest						
	a) India	1,083.76	818.16	631.54	1,901.92	1,030.89	2,908.0
	b) Others	2,905.75	2,886.58	1,538.73	5,792.32	2,399.40	6,263.4
	Total	3,989.51	3,704.74	2,170.27	7,694.24	3,430.29	9,171.4
	Less: Finance costs	79.81	54.55	74.43	134.36	145.83	243.4
	Net of unallocable income	322.22	339.17	195.48	661.39	393.33	1,064.5
3.	Profit before tax and						
	exceptional item Exceptional item	4,231.92	3,989.36	2,291.32	8,221.27	3,677.79	9,992.5
	Interest Income on income tax refund	18.20	163.65	31.37	181.85	715.12	715.1
	Profit before tax and						
	minority interest	4,250.12	4,153.01	2,322.69	8,403.12	4,392.91	10,707.6
4.	Capital employed						
	(Segment assets - Segment liabilities)						
	a) India	12,382.42	1,592.83	8,146.69	12,382.42	8,146.69	2,018.3
	b) Others	22,640.69	23,218.42	13,160.12	22,640.69	13,160.12	24,522.3
	c) Unallocated	6,412.05	15,596.59	15,240.37	6,412.05	15,240.37	10,898.8
	Total	41,435,16	40,407.84	36,547,18	41,435,16	36,547.18	37,439,53

AND LIABILITIES STATEMENT OF ASSETS

The Standalone & Consolidated statement of assets and liabilities for the six months e

	(₹ in lakhs)							
Sr.	Particulars	STAND	ALONE	LIDATED				
No.		As at As at 30/09/2014 31/03/2014		As at	As at			
		Unaudited	31/03/2014 Audited	30/09/2014 Unaudited	31/03/2014 Audited			
Α	EQUITY AND LIABILITIES	onaudited	Audited	Ollauditeu	Addited			
1	Shareholders' Funds							
	Share Capital	1,051.59	1,051.59	1,051.59	1,051.59			
	Reserves and Surplus	33,795.60	30,879.94	40,383.57	36,387.94			
	Sub Total - Shareholders' Funds	34,847.19	31,931.53	41,435.16	37,439.53			
2	Minority interest			15.97	1.05			
3	Non - current liabilities							
	Long-term provisions	91.81	69.59	100.21	74.00			
	Sub Total - Non - current liabilities	91.81	69.59	100.21	74.00			
4	Current liabilities							
	Short-term borrowings	7,545.70	569.48	7,545.70	569.48			
	Trade payables	3,447.80	3,188.07	20,022.90	20,236.17			
	Other current liabilities	823.95	598.12	2,704.72	3,005.11			
	Short term provisions	2,283.79	4,374.19	2,872.40	4,838.94			
	Sub Total - Current liabilities	14,101.24	8,729.86	33,145.72	28,649.70			
	TOTAL EQUITY AND LIABILITIES	49,040.24	40,730.98	74,697.06	66,164.28			

			(₹ in lakhs					
Sr. No.	Particulars	STAND		OLIDATED				
NO.		As at 30/09/2014	As at 31/03/2014	As at 30/09/2014	As at 31/03/2014			
		Unaudited	Audited	Unaudited	Audited			
В	ASSETS							
1	Non-current assets							
	Fixed assets	1,369.83	1,475.51	1,570.81	1,693.04			
	Goodwill on consolidation			805.94	-			
	Non-current investments	5,100.01	5,100.01	0.31	0.31			
	Deferred tax assets	1,147.23	969.50	1,240.97	1,040.45			
	Long-term loans and advances	6,637.63	5,856.58	10,583.60	9,952.28			
	Other non-current assets	-	-	3,110.04	3,289.58			
	Sub total - Non-current assets	14,254.70	13,401.60	17,311.67	15,975.66			
2	Current assets							
	Current investments	5,572.70	5,766.10	5,572.70	5,766.67			
	Inventories			254.49	120.79			
	Trade receivables	8,505.35	6,418.91	33,930.95	20,838.20			
	Cash and cash equivalents	9,890.57	13,750.20	12,986.98	18,745.74			
	Short-term loans and advances	10,380.28	831.71	3,768.72	3,468.94			
	Other current assets	436.64	562.46	871.55	1,248.28			
	Sub total - Current assets	34,785.54	27,329.38	57,385.39	50,188.62			
	TOTAL ASSETS	49,040.24	40,730.98	74,697.06	66,164.28			

FOR AND ON BEHALF OF THE BOARD OF DIRECTORS

Place: Mumbai P SRIKAR REDDY Date: November 7, 2014 MANAGING DIRECTOR & CHIEF EXECUTIVE OFFICER