International Services revenue grew by 2.7% QoQ and 9.3% YoY. Domestic Business GC grew by 4.5% QoQ and 19.3% YoY. Consol PAT grew by 7.7% QoQ. Declared interim dividend of 125%.

Mumbai, November 5, 2026

Sonata Software [NSE: SONATSOFTW, BSE: 532221], a leader in Modernization Engineering, today reported its unaudited financial results for the Quarter ended September 30,2026.

in ₹ Crores

Description	*For the Quarter ended*					*For the half year ended*		
	30-Sep-26	*30-Jun-26*	*30-Sep-25*	*QoQ*	*YoY*	*30-Sep-26*	*30-Sep-25*	*YoY*
Revenues								
International IT Services	797.9	777.2	730.3	2.7%	9.3%	1575.1	1,430.2	10.1%
Domestic- Products & Services	1,655.6	2,505.6	1,391.3	-33.9%	19.0%	4161.2	3,666.0	13.5%
Consolidated	2,445.2	3,279.1	2,119.3	-25.4%	15.4%	5724.3	5,084.5	12.6%
EBITDA#								
International IT Services	123.7	119.6	126.3	3.4%	-2.0%	243.4	242.2	0.5%
Domestic- Products & Services	55.8	59.3	46.5	-6.0%	20.0%	115.1	90.5	27.3%
Consolidated	179.5	179.0	172.7	0.3%	3.9%	358.5	332.3	7.9%
PAT								
International IT Services	69.1	62.2	78.0	11.1%	-11.4%	131.3	148.7	-11.7%
Domestic- Products & Services	47.3	45.9	42.2	3.1%	12.2%	93.2	80.8	15.4%
Consolidated	116.4	108.1	120.2	7.7%	-3.2%	224.5	229.5	-2.2%

#EBITDA (before Other Income, Forex and exceptional items).

Commenting on the results Mr. Rajsekhar Datta Roy, CEO of Sonata Software said: "*Our focused execution around AI led engineering and go to market, has led to a steady progress this quarter, with early signs of revenue growth of 2.70 % QoQ. We continue to significantly enhance our flagship Harmoni.AI suite of solutions, strengthen differentiated capabilities and add AI first partnerships. Our AI-led OB now accounts for 25% of total OB. At the same time, our continued focus on operational excellence delivered PAT growth of 11.1% QoQ.*"

Speaking on the results Mr. Sujit Mohanty, MD & CEO of Sonata Information Technology Limited, said*: "We are pleased to deliver another quarter of healthy performance in our Domestic business. Aligned to our three-pillar strategy, we expanded our customer base through new corporate customer wins, successfully renewed all large multi-year enterprise contracts across our Software and Hyperscaler businesses, and increased business with non-Hyperscaler OEMs through focused go-to-market execution. During the quarter, we further strengthened our partnership with AWS through a five-year Strategic Collaboration Agreement to accelerate cloud adoption and modernization for enterprises across India. Looking ahead, we remain focused on expansion and growth from cloud-managed services and AI-led transformation engagements."*

Performance Highlights for Q2'27:

- ***International IT Services:***

  - In INR terms, revenue for Q2'27 stood at ₹797.9 Crores, growth of 2.7% QoQ and 9.3% YoY.
  - In USD terms, revenue for Q2'27 stood at $82.8 Million, growth of 1.0% QoQ and 0.9% YoY. In CC terms growth of 1.2% QoQ and growth of 1.3% YoY.
  - EBITDA (before other income, forex and exceptional items) for Q2'27 stood at ₹123.7 Crores, growth of 3.4% QoQ.
  - Q2'27 PAT stood at INR 69.1 Crores as against INR 62.2 Crores in Q1'27, growth of 11.1%.
  - DSO stood at 52 days in Q2'27, compared to 60 days in Q1'27.
  - ROCE stood at 19.2% in Q2'27, compared to 14.9% in Q1'27.
  - RONW stood at 17.7% in Q2'27, compared to 15.2% in Q1'27.
  - 4 new customers were added during the quarter.

- ***Domestic Products & Services:***

  - Revenue for Q2'27 stood at ₹1655.6 Crores, growth of 19.0% YoY.
  - Gross contribution For Q2'27, gross contribution stood at ₹82 Crores, growth of 4.5% QoQ and 19.3% YoY.
  - EBITDA (before other income, forex and exceptional items) for Q2'27 stood at ₹55.8 Crores, growth of 20.0% YoY.
  - Q2'27 PAT stood at INR 47.3 Crores as against INR 45.9 Crores in Q1'26, growth of 3.1% QoQ and 12.2% YoY.
  - DSO stood at 47 days in Q2'27, compared to 65 days in Q1'27.
  - ROCE stood at 58.2% in Q2'27, compared to 57.7% in Q1'27.
  - RONW stood at 42.9% in Q2'27, compared to 42.7% in Q1'27.

- ***Consolidated:***

  - Revenue for Q2'27 stood at ₹2445.2 Crores, growth of 15.4% YoY.
  - EBITDA (before other income, forex and exceptional items*)* for Q2'27 stood at ₹179.5 Crores, growth of 3.9% YoY.
  - Q2'27 PAT stood at INR 116.4 Crores as against INR 108.1 Crores in Q1'27, growth of 7.7% QoQ.
  - Cash and cash equivalents (gross) stood at ₹ 426.3 Crores.
  - Cash and cash equivalents (net) stood at (₹ 69.3 Crores).
  - ROCE stood at 25.8% in Q2'27, compared to 21.9% in Q1'27.
  - RONW stood at 23.3% in Q2'27, compared to 20.9% in Q1'27.

About Sonata Software

Sonata Software, with over USD 1.2 billion in revenue, is a leading AI-first modernization engineering company powered by its unique Platformation™ framework. With 90% of its workforce AI-trained, Sonata helps enterprises evolve from systems-based operations to intelligent business platforms, leveraging a strong partner ecosystem to drive speed, efficiency, and growth. The company's AI-first modernization engineering services span Cloud, Data, AI, Microsoft Dynamics, Test Automation, and Managed Services.

Sonata's AI-led modernization is enabled by a powerful suite of proprietary tools, platforms, assets, and accelerators. At the core is Harmoni.AI, its responsible-first AI offering, which brings together industry solutions and service delivery platforms designed to accelerate enterprise AI adoption. This includes AgentBridge, a managed services offering for agentic workflows, supported by a robust governance and observability framework, development toolkit formation partner, it helps enterprises adopt and scale cloud solutions, fostering innovation and growth. It also helps customers in managing & maintaining their Hybrid Cloud Platforms and related enterprise IT security environments. for creating fungible agents integrated into enterprise systems, and agent marketplace with an internal ecosystem of modular, reusable agents.

Headquartered in Bengaluru, India, Sonata Software has a strong global presence across key regions, including the US, UK, India, Malaysia, Mexico, Australia, DACH (Germany and Switzerland) and the Nordics (Finland). The company is a trusted partner to Fortune 500 enterprises across Banking, Financial Services and Insurance; Healthcare and Life Sciences; Telecom, Media and Technology; and Retail, Manufacturing and Distribution.

Sonata's deep collaborations with partners such as Microsoft, AWS, Salesforce, and Snowflake strengthen its ability to deliver cutting-edge AI solutions. Its 30+ year partnership with Microsoft, along with its membership in the elite Microsoft Inner Circle, places Sonata among the top 1% of global Microsoft partners. Sonata is also among the first companies to earn the Microsoft Frontier Partner Badge and has achieved AWS Premier Tier Status in the AWS Partner Network.

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