

The client is a leading investment bank and mortgage broker in the United States. Client offers tailored lending solutions to real estate investors and developers primarily in the residential industry. Client supports the Next Phase of Growth in the Real Estate Market with a digital solution.

Line of Business  
**Investment  
Banking**

The Client faced challenges with their existing loan management system, leading to delays in loan application processing and limited scalability. The client set out to bring in new investments and revolutionize their products for professional developers and home care finance solutions under increasing pressure to remain competitive and satisfy customers.

Aims to satisfy the growing need for financial solutions in the home care business

Recognizing the increasing complexity and diversity of the real estate industry's demands, Sonata launched a strategic initiative to revolutionize loan services and deliver comprehensive solutions for commercial real estate customers.

Sonata focused on building an advanced lending platform for market expansion, new product introduction, and nationwide reach.

Amplified business opportunities