

Sonata Software

Your AI-led Modernization Engineering Partner

Reimagining digital enterprises with AI-driven modernization

We are an AI-led modernization engineering company, enabling enterprises to become efficient, agile and intelligent digital businesses of the future. Powered by our proprietary Platformation.AI™ framework, combined with deep domain expertise and a long-standing strategic partnership with Microsoft, we deliver responsible, AI-driven transformation with measurable outcomes at speed and scale. Our mission is to help clients innovate, modernize and grow with confidence in an ever-evolving digital landscape.

At the forefront of sustained growth in IT services





\$1 Billion revenue	7000+ AI-led modernization engineers	38 years IT solutions provider	50+ Industry specific solutions
15+ nationalities	50+ referenceable Fortune 2000 clients	Public listed (SONATSOFTW)	20+ years of experience of modernizing businesses

Redefining transformation through AI-first engineering

“ Sonata is now AI-native – we don't just modernize systems; we transform decisions, execution and value creation at the core. We expect AI-enabled services to contribute 20% of our revenue over the next three years, with a growing pipeline across 100+ clients and nearly 97% of our workforce trained in gen AI skills. We're not reacting to change – we're architecting it.

- Samir Dhir, MD and CEO, Sonata Software

Delivering deep, outcome-driven expertise across select industries

BFSI (Banking, financial services and insurance) <ul style="list-style-type: none">Digital wallets and mobile bankingPolicy management, claims processing and advanced analyticsRisk management and complianceDigital contact center platform Solutions: AI-powered D365, AWS DevOps platform UPI-based payment platform 	RMD (Retail, manufacturing and distribution) <ul style="list-style-type: none">Omnichannel retailIoT and analyticsSupply chain management (SCM)Connected commerce Solutions: D365 ERP, Supply chain optimization Gen AI chatbot 
TMT (Telecom, media, technology and emerging) <ul style="list-style-type: none">Custom application developmentLegacy modernizationPlatform engineering services (Xcaliber)Advanced analytics, IoT Solutions: Microsoft Fabric, Salesforce-D365 Data operations optimization 	HLS (Healthcare and life sciences) <ul style="list-style-type: none">Clinical trialsHealthcare analyticsPrecision medicinePatient engagement Solutions: D365 CRM modernization, D365 CE migration, Gen AI-based test automation 

Our competitive tech advantage in modernization engineering

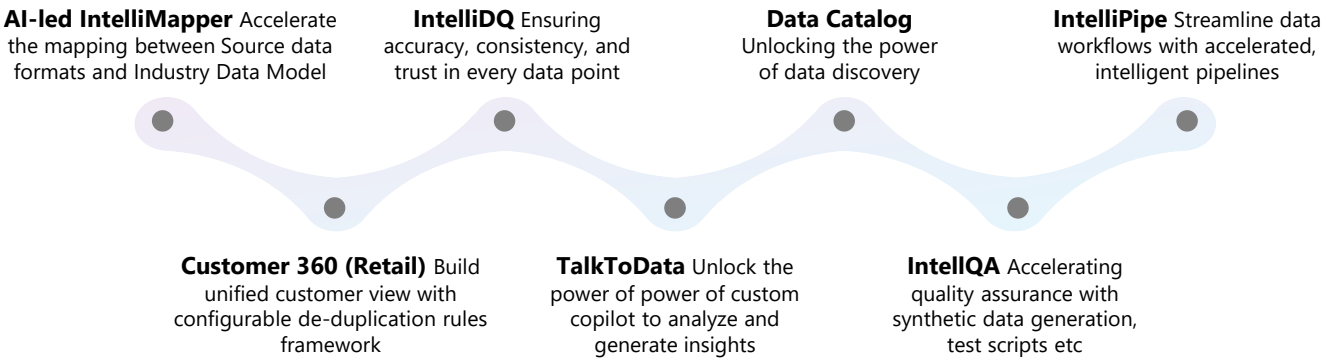
- 1

Harmoni.AI
A responsible-by-design platform that integrates governance engine, industry-specific solutions and accelerators, backed by trusted LLMs for developing generative AI solutions.
- 2

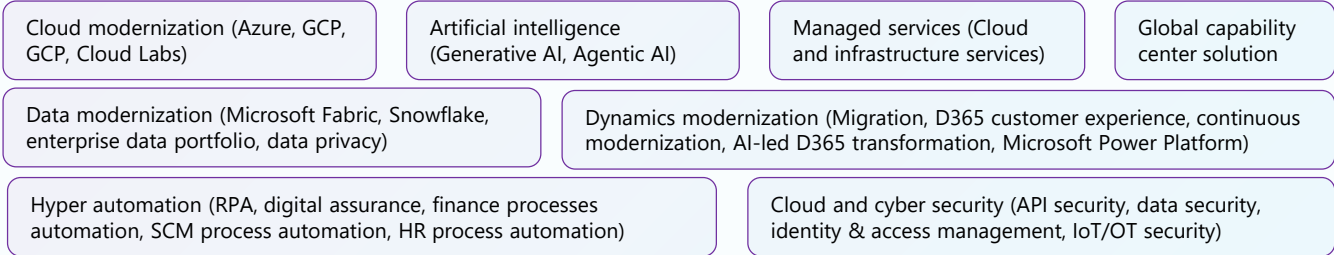
Platformation.AI™ Framework
Sonata's proprietary, industry-agnostic framework for driving digital transformation through a platform-based approach.
- 3

AgentBridge
A modular, cloud-agnostic, no-code platform enabling enterprises to centrally build, operate and manage agentic workflows across business functions, seamlessly connecting agents with enterprise APIs, apps and data systems through MCP or A2A

Our pre-built industry agents



Building intelligent enterprises with a comprehensive tech stack



AI-based core offerings: AI-led data modernization | Dynamics AI process automation | AI-led managed services
AI-led cloud modernization | AI-led production engineering

Scaling innovation through global partnerships

Microsoft (30+ years)

- Microsoft Inner Circle member for four consecutive years
- Microsoft AI partner council member
- Microsoft solution partner
- Official featured and launch partner for Microsoft Fabric

400+ clients. \$650+ Mn/annum revenue to Microsoft, 3500+ team on MS technologies

aws

- Gen AI competency partner
- Advanced tier services partner
- AWS DevOps competency status

Partnering with leading technology ecosystems to accelerate transformation

Cloud apps modernization	 Microsoft	 aws	 Google Cloud	 NUTANIX	 paloalto networks				
Data and analytics	 Microsoft	 aws	 snowflake	 Informatica	 Google Cloud	 databricks	 Profisee Trust Your Data	 Qlik	 PKWARE
Microsoft business apps	 Microsoft	 Blueprint	 IZARA	 Microsoft Market place partners					
Service experience transformation	 Microsoft	 SAP	 salesforce	 ORACLE	 servicenow				
Hyper automation	 Microsoft	 UiPath							
Managed services	 Microsoft	 aws	 ORACLE	 IBM	 servicenow				

Industry recognition that reflects our commitment to excellence

Everest Group®

- "Major Contender" in low-code application development services Peak Matrix® Assessment 2024 – Focus on Microsoft Power Apps
- Recognized as an "Aspirant" in Data & Analytics Services Peak Matrix® Assessment 2024
- Recognized as "Aspirant" in AI and Gen AI services Peak Matrix® Assessment 2024

HFS

- Top in HFS - "Fastest six" in service provider list for highest growth rate in Q2 FY24
- Recognized as "Enterprise Innovator": Healthcare Payer Service Providers 2024
- Recognized as "Disruptors": Azure Ecosystem Service Providers
- Recognized as "Disruptor" - Best Service Providers for Commercial Banks 2025
- Recognized as "Disruptor" in HFS Horizons: AADA Quadfecta Services for the generative enterprise

MARKSMEN DAILY

Recognized Most Preferred Workplace 2025–26

ecovadis

The **EcoVadis** Sustainability Achievement Awards

THE WOW! AWARDS

WOW (Workplace of winners) in IT, ITeS and GCC category

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Canada **Toronto** | **Vancouver**

Middle East and Africa **Doha** | **Egypt**

Australia **Brisbane** | Sydney | **Melbourne**

● Global delivery center and sales office ● Sales office

Get in touch
Contact us today to discuss your modernization journey.

